

**Torchmark Corporation**  
**Annualized Health Premium Inforce Detail (Unaudited)**  
(in thousands)

|  | <b>Sep-14</b> | <b>Jun-14</b> | <b>Mar-14</b> | <b>Dec-13</b> | <b>Sep-13</b> | <b>Jun-13</b> | <b>Mar-13</b> | <b>Dec-12</b> | <b>Sep-12</b> |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Medicare Supplement                      |               |               |               |               |               |               |               |               |               |
| General Agency                           | \$297,502     | \$293,987     | \$295,252     | \$296,212     | \$282,020     | \$281,858     | \$280,922     | \$294,544     | \$281,010     |
| Liberty Captive Agency                   | 77,959        | 80,218        | 82,564        | 85,683        | 88,677        | 91,215        | 93,645        | 97,335        | 100,121       |
| American Income Agency                   | 479           | 497           | 659           | 533           | 573           | 604           | 624           | 649           | 686           |
| Direct Response                          | 71,771        | 53,775        | 53,707        | 53,360        | 53,318        | 52,934        | 52,987        | 58,284        | 58,464        |
| Total Medicare Supplement                | 447,711       | 428,477       | 432,182       | 435,788       | 424,588       | 426,611       | 428,178       | 450,812       | 440,281       |
| Hospital-Surgical Expense                |               |               |               |               |               |               |               |               |               |
| General Agency                           | 8,084         | 8,621         | 9,905         | 12,152        | 13,437        | 13,843        | 16,264        | 17,476        | 18,698        |
| Liberty Captive Agency                   | 14,037        | 15,032        | 17,221        | 20,279        | 21,592        | 22,941        | 24,633        | 26,559        | 28,392        |
| Direct Response                          | 6             | 6             | 8             | 8             | 8             | 8             | 8             | 7             | 12            |
| Total Hospital-Surgical Expense          | 22,127        | 23,659        | 27,134        | 32,439        | 35,037        | 36,792        | 40,905        | 44,042        | 47,102        |
| Other Health                             |               |               |               |               |               |               |               |               |               |
| General Agency                           | 10,363        | 10,517        | 10,636        | 10,821        | 10,524        | 11,070        | 9,726         | 9,816         | 9,901         |
| Liberty Captive Agency Worksite          | 41,062        | 39,832        | 38,524        | 37,811        | 36,605        | 36,084        | 35,369        | 35,483        | 34,618        |
| Liberty Captive Agency Non-Worksite      | 94,218        | 95,057        | 95,832        | 96,808        | 98,081        | 99,281        | 99,001        | 100,075       | 101,433       |
| American Income Agency                   | 71,326        | 71,160        | 70,302        | 70,821        | 71,233        | 71,079        | 71,883        | 72,631        | 72,978        |
| Family Heritage                          | 213,450       | 208,784       | 202,970       | 201,054       | 198,366       | 195,129       | 191,062       | 187,979       |               |
| Direct Response                          | 1,280         | 1,372         | 1,599         | 1,902         | 2,099         | 2,192         | 1,835         | 1,915         | 2,012         |
| Total Other Health                       | 431,699       | 426,722       | 419,863       | 419,217       | 416,908       | 414,835       | 408,876       | 407,899       | 220,942       |
| Total Torchmark Health, Excluding Part D | \$901,537     | \$878,858     | \$879,179     | \$887,444     | \$876,533     | \$878,238     | \$877,959     | \$902,753     | \$708,325     |