

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2014</u>	<u>3rd Qtr 2014</u>	<u>2nd Qtr 2014</u>	<u>1st Qtr 2014</u>	<u>2013</u>	<u>4th Qtr 2013</u>	<u>3rd Qtr 2013</u>	<u>2nd Qtr 2013</u>	<u>1st Qtr 2013</u>
<u>LIFE</u>									
Direct Response	528,501	173,791	176,838	177,872	663,544	162,211	164,005	169,191	168,137
LNL	204,932	67,884	68,270	68,778	275,980	67,611	68,933	69,433	70,003
AIL	570,122	193,901	190,330	185,891	715,366	182,018	180,714	178,377	174,257
Other	<u>169,179</u>	<u>56,148</u>	<u>56,514</u>	<u>56,517</u>	<u>230,442</u>	<u>56,633</u>	<u>57,284</u>	<u>58,109</u>	<u>58,416</u>
Total Life	1,472,734	491,724	491,952	489,058	1,885,332	468,473	470,936	475,110	470,813
<u>HEALTH</u>									
UA GA									
Limited-Benefit Plans	12,032	1,456	4,687	5,889	24,173	6,808	3,210	6,146	8,009
Medicare	<u>212,626</u>	<u>69,267</u>	<u>71,092</u>	<u>72,267</u>	<u>274,125</u>	<u>68,003</u>	<u>66,422</u>	<u>70,169</u>	<u>69,531</u>
Total	224,658	70,723	75,779	78,156	298,298	74,811	69,632	76,315	77,540
Direct Response									
Limited-Benefit Plans	506	116	159	231	313	71	74	79	89
Medicare	<u>40,775</u>	<u>14,059</u>	<u>13,040</u>	<u>13,676</u>	<u>53,585</u>	<u>12,961</u>	<u>13,113</u>	<u>13,194</u>	<u>14,317</u>
Total	41,281	14,175	13,199	13,907	53,898	13,032	13,187	13,273	14,406
LNL									
Limited-Benefit Plans	107,984	35,223	35,441	37,320	152,415	37,869	36,826	38,351	39,369
Medicare	<u>59,905</u>	<u>18,364</u>	<u>20,244</u>	<u>21,297</u>	<u>88,849</u>	<u>20,431</u>	<u>21,211</u>	<u>23,124</u>	<u>24,083</u>
Total	167,889	53,587	55,685	58,617	241,264	58,300	58,037	61,475	63,452
AIL									
Limited-Benefit Plans	58,683	20,005	19,511	19,167	78,862	19,509	20,041	19,489	19,823
Medicare	<u>365</u>	<u>115</u>	<u>130</u>	<u>120</u>	<u>573</u>	<u>133</u>	<u>142</u>	<u>155</u>	<u>143</u>
Total	59,048	20,120	19,641	19,287	79,435	19,642	20,183	19,644	19,966
FHL									
Limited-Benefit Plans	151,882	51,620	50,794	49,468	190,923	49,115	48,128	47,517	46,163
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	151,882	51,620	50,794	49,468	190,923	49,115	48,128	47,517	46,163
Total Health									
Limited-Benefit Plans	331,087	108,420	110,592	112,075	446,686	113,372	108,279	111,582	113,453
Medicare	<u>313,671</u>	<u>101,805</u>	<u>104,506</u>	<u>107,360</u>	<u>417,132</u>	<u>101,528</u>	<u>100,888</u>	<u>106,642</u>	<u>108,074</u>
Total Health	644,758	210,225	215,098	219,435	863,818	214,900	209,167	218,224	221,527
Health - Medicare Part D	258,243	90,253	84,957	83,033	300,008	73,229	76,970	73,089	76,720
<u>ANNUITY</u>	334	112	123	99	532	131	114	157	130
TOTAL PREMIUM	2,376,069	792,314	792,130	791,625	3,049,690	756,733	757,187	766,580	769,190