

Torchmark Corporation
Annualized Health Premium Inforce Detail (Unaudited)
(in thousands)

	Jun-14	Mar-14	Dec-13	Sep-13	Jun-13	Mar-13	Dec-12	Sep-12	Jun-12
Medicare Supplement									
General Agency	\$293,987	\$295,252	\$296,212	\$282,020	\$281,858	\$280,922	\$294,544	\$281,010	\$277,936
Liberty Captive Agency	80,218	82,564	85,683	88,677	91,215	93,645	97,335	100,121	102,840
American Income Agency	497	659	533	573	604	624	649	686	684
Direct Response	53,775	53,707	53,360	53,318	52,934	52,987	58,284	58,464	58,210
Total Medicare Supplement	428,477	432,182	435,788	424,588	426,611	428,178	450,812	440,281	439,670
Hospital-Surgical Expense									
General Agency	8,621	9,905	12,152	13,437	13,843	16,264	17,476	18,698	20,182
Liberty Captive Agency	15,032	17,221	20,279	21,592	22,941	24,633	26,559	28,392	30,904
Direct Response	6	8	8	8	8	8	7	12	14
Total Hospital-Surgical Expense	23,659	27,134	32,439	35,037	36,792	40,905	44,042	47,102	51,100
Other Health									
General Agency	10,517	10,636	10,821	10,524	11,070	9,726	9,816	9,901	9,863
Liberty Captive Agency Worksite	39,832	38,524	37,811	36,605	36,084	35,369	35,483	34,618	33,763
Liberty Captive Agency Non-Worksite	95,057	95,832	96,808	98,081	99,281	99,001	100,075	101,433	102,763
American Income Agency	71,160	70,302	70,821	71,233	71,079	71,883	72,631	72,978	72,335
Family Heritage	208,784	202,970	201,054	198,366	195,129	191,062	187,979		
Direct Response	1,372	1,599	1,902	2,099	2,192	1,835	1,915	2,012	2,129
Total Other Health	426,722	419,863	419,217	416,908	414,835	408,876	407,899	220,942	220,853
Total Torchmark Health, Excluding Part D	\$878,858	\$879,179	\$887,444	\$876,533	\$878,238	\$877,959	\$902,753	\$708,325	\$711,623