

Torchmark Corporation
Annualized Health Premium Inforce Detail (Unaudited)
(in thousands)

	Mar-14	Dec-13	Sep-13	Jun-13	Mar-13	Dec-12	Sep-12	Jun-12	Mar-12
Medicare Supplement									
General Agency	\$295,252	\$296,212	\$282,020	\$281,858	\$280,922	\$294,544	\$281,010	\$277,936	\$275,953
Liberty Captive Agency	82,564	85,683	88,677	91,215	93,645	97,335	100,121	102,840	105,606
American Income Agency	659	533	573	604	624	649	686	684	770
Direct Response	53,707	53,360	53,318	52,934	52,987	58,284	58,464	58,210	57,760
Total Medicare Supplement	432,182	435,788	424,588	426,611	428,178	450,812	440,281	439,670	440,089
Hospital-Surgical Expense									
General Agency	9,905	12,152	13,437	13,843	16,264	17,476	18,698	20,182	21,296
Liberty Captive Agency	17,221	20,279	21,592	22,941	24,633	26,559	28,392	30,904	33,177
Direct Response	8	8	8	8	8	7	12	14	13
Total Hospital-Surgical Expense	27,134	32,439	35,037	36,792	40,905	44,042	47,102	51,100	54,486
Other Health									
General Agency	10,636	10,821	10,524	11,070	9,726	9,816	9,901	9,863	10,298
Liberty Captive Agency Worksite	38,524	37,811	36,605	36,084	35,369	35,483	34,618	33,763	33,017
Liberty Captive Agency Non-Worksite	95,832	96,808	98,081	99,281	99,001	100,075	101,433	102,763	103,976
American Income Agency	70,302	70,821	71,233	71,079	71,883	72,631	72,978	72,335	72,629
Family Heritage	202,970	201,054	198,366	195,129	191,062	187,979			
Direct Response	1,599	1,902	2,099	2,192	1,835	1,915	2,012	2,129	1,854
Total Other Health	419,863	419,217	416,908	414,835	408,876	407,899	220,942	220,853	221,774
Total Torchmark Health, Excluding Part D	\$879,179	\$887,444	\$876,533	\$878,238	\$877,959	\$902,753	\$708,325	\$711,623	\$716,349