

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>1Q 14</u>	<u>1Q 13</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$705,695	\$677,246	\$28,449	4
American Income Agency	758,062	715,053	43,009	6
LNL Exclusive Agency	285,162	292,021	-6,859	-2
Other Distribution	229,502	234,482	-4,980	-2
Total Life	<u>1,978,421</u>	<u>1,918,802</u>	<u>59,619</u>	<u>3</u>
HEALTH				
Direct Response	55,314	54,830	484	1
American Income Agency	70,961	72,507	-1,546	-2
LNL Exclusive Agency	234,141	252,648	-18,507	-7
UA Independent	315,793	306,912	8,881	3
Family Heritage	202,970	191,062	11,908	6
Part D	347,592	299,355	48,237	16
Total Health	<u>1,226,771</u>	<u>1,177,314</u>	<u>49,457</u>	<u>4</u>
TOTAL IN FORCE	\$3,205,192	\$3,096,116	\$109,076	4