

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>1st Qtr 2014</u>	<u>2013</u>	<u>4th Qtr 2013</u>	<u>3rd Qtr 2013</u>	<u>2nd Qtr 2013</u>	<u>1st Qtr 2013</u>
<u>LIFE</u>						
Direct Response	177,872	663,544	162,211	164,005	169,191	168,137
LNL	68,778	275,980	67,611	68,933	69,433	70,003
AIL	185,891	715,366	182,018	180,714	178,377	174,257
Other	<u>56,517</u>	<u>230,442</u>	<u>56,633</u>	<u>57,284</u>	<u>58,109</u>	<u>58,416</u>
Total Life	489,058	1,885,332	468,473	470,936	475,110	470,813
<u>HEALTH</u>						
UA GA						
Limited-Benefit Plans	5,889	24,173	6,808	3,210	6,146	8,009
Medicare	<u>72,267</u>	<u>274,125</u>	<u>68,003</u>	<u>66,422</u>	<u>70,169</u>	<u>69,531</u>
Total	<u>78,156</u>	<u>298,298</u>	<u>74,811</u>	<u>69,632</u>	<u>76,315</u>	<u>77,540</u>
Direct Response						
Limited-Benefit Plans	231	313	71	74	79	89
Medicare	<u>13,676</u>	<u>53,585</u>	<u>12,961</u>	<u>13,113</u>	<u>13,194</u>	<u>14,317</u>
Total	<u>13,907</u>	<u>53,898</u>	<u>13,032</u>	<u>13,187</u>	<u>13,273</u>	<u>14,406</u>
LNL						
Limited-Benefit Plans	37,320	152,415	37,869	36,826	38,351	39,369
Medicare	<u>21,297</u>	<u>88,849</u>	<u>20,431</u>	<u>21,211</u>	<u>23,124</u>	<u>24,083</u>
Total	<u>58,617</u>	<u>241,264</u>	<u>58,300</u>	<u>58,037</u>	<u>61,475</u>	<u>63,452</u>
AIL						
Limited-Benefit Plans	19,167	78,862	19,509	20,041	19,489	19,823
Medicare	<u>120</u>	<u>573</u>	<u>133</u>	<u>142</u>	<u>155</u>	<u>143</u>
Total	<u>19,287</u>	<u>79,435</u>	<u>19,642</u>	<u>20,183</u>	<u>19,644</u>	<u>19,966</u>
FHL						
Limited-Benefit Plans	49,468	190,923	49,115	48,128	47,517	46,163
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	<u>49,468</u>	<u>190,923</u>	<u>49,115</u>	<u>48,128</u>	<u>47,517</u>	<u>46,163</u>
Total Health						
Limited-Benefit Plans	112,075	446,686	113,372	108,279	111,582	113,453
Medicare	<u>107,360</u>	<u>417,132</u>	<u>101,528</u>	<u>100,888</u>	<u>106,642</u>	<u>108,074</u>
Total Health	<u>219,435</u>	<u>863,818</u>	<u>214,900</u>	<u>209,167</u>	<u>218,224</u>	<u>221,527</u>
Health - Medicare Part D	83,033	300,008	73,229	76,970	73,089	76,720
<u>ANNUITY</u>	99	532	131	114	157	130
TOTAL PREMIUM	791,625	3,049,690	756,733	757,187	766,580	769,190