

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2014</u>	<u>YTD 2013</u>	<u>Fourth Qtr 2013</u>	<u>Third Qtr 2013</u>	<u>Second Qtr 2013</u>	<u>First Qtr 2013</u>
United American General Agency						
Health						
Limited - Benefit Plans	171	795	189	190	198	218
Med Supp	<u>9,785</u>	<u>38,399</u>	<u>10,683</u>	<u>9,874</u>	<u>9,885</u>	<u>7,957</u>
Health Total	9,956	39,194	10,872	10,064	10,083	8,175
Direct Response						
Health						
Limited - Benefit Plans	93	544	120	141	151	132
Med Supp	<u>889</u>	<u>3,310</u>	<u>834</u>	<u>793</u>	<u>797</u>	<u>886</u>
Health Total	982	3,854	954	934	948	1,018
Liberty National Captive						
Health						
Limited - Benefit Plans	3,104	12,010	2,867	2,929	3,017	3,197
Med Supp	<u>81</u>	<u>558</u>	<u>114</u>	<u>132</u>	<u>153</u>	<u>159</u>
Health Total	3,185	12,568	2,981	3,061	3,170	3,356
American Income						
Health						
Limited - Benefit Plans	1,927	8,957	2,029	2,557	2,157	2,214
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	1,927	8,957	2,029	2,557	2,157	2,214
Family Heritage						
Health						
Limited - Benefit Plans	8,629	36,340	8,931	9,025	9,227	9,157
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	8,629	36,340	8,931	9,025	9,227	9,157
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	13,924	58,646	14,136	14,842	14,750	14,918
Med Supp	<u>10,755</u>	<u>42,267</u>	<u>11,631</u>	<u>10,799</u>	<u>10,835</u>	<u>9,002</u>
Health Total	24,679	100,913	25,767	25,641	25,585	23,920