

Torchmark Corporation
Annualized Health Premium Inforce Detail (Unaudited)
(in thousands)

	Dec-13	Sep-13	Jun-13	Mar-13	Dec-12	Sep-12	Jun-12	Mar-12	Dec-11
Medicare Supplement									
General Agency	\$296,212	\$282,020	\$281,858	\$280,922	\$294,544	\$281,010	\$277,936	\$275,953	\$284,392
Liberty Captive Agency	85,683	88,677	91,215	93,645	97,335	100,121	102,840	105,606	110,019
American Income Agency	533	573	604	624	649	686	684	770	811
Direct Response	53,360	53,318	52,934	52,987	58,284	58,464	58,210	57,760	56,551
Total Medicare Supplement	435,788	424,588	426,611	428,178	450,812	440,281	439,670	440,089	451,773
Hospital-Surgical Expense									
General Agency	12,152	13,437	13,843	16,264	17,476	18,698	20,182	21,296	23,013
Liberty Captive Agency	20,279	21,592	22,941	24,633	26,559	28,392	30,904	33,177	36,256
Direct Response	8	8	8	8	7	12	14	13	15
Total Hospital-Surgical Expense	32,439	35,037	36,792	40,905	44,042	47,102	51,100	54,486	59,284
Other Health									
General Agency	10,821	10,524	11,070	9,726	9,816	9,901	9,863	10,298	10,294
Liberty Captive Agency Worksite	37,811	36,605	36,084	35,369	35,483	34,618	33,763	33,017	32,684
Liberty Captive Agency Non-Worksite	96,808	98,081	99,281	99,001	100,075	101,433	102,763	103,976	105,245
American Income Agency	70,821	71,233	71,079	71,883	72,631	72,978	72,335	72,629	72,180
Family Heritage	201,054	198,366	195,129	191,062	187,979				
Direct Response	1,902	2,099	2,192	1,835	1,915	2,012	2,129	1,854	1,946
Total Other Health	419,217	416,908	414,835	408,876	407,899	220,942	220,853	221,774	222,349
Total Torchmark Health, Excluding Part D	\$887,444	\$876,533	\$878,238	\$877,959	\$902,753	\$708,325	\$711,623	\$716,349	\$733,406