

**TORCHMARK CORPORATION**

Premium Information

(In thousands)

	<u>2013</u>	<u>4th Qtr 2013</u>	<u>3rd Qtr 2013</u>	<u>2nd Qtr 2013</u>	<u>1st Qtr 2013</u>	<u>2012</u>	<u>4th Qtr 2012</u>	<u>3rd Qtr 2012</u>	<u>2nd Qtr 2012</u>	<u>1st Qtr 2012</u>
<b><u>LIFE</u></b>										
Direct Response	663,544	162,211	164,005	169,191	168,137	630,111	153,223	157,934	157,672	161,282
LNL	275,980	67,611	68,933	69,433	70,003	281,723	69,171	70,111	70,912	71,529
AIL	715,366	182,018	180,714	178,377	174,257	663,696	171,315	167,497	164,379	160,505
Other	<u>230,442</u>	<u>56,633</u>	<u>57,284</u>	<u>58,109</u>	<u>58,416</u>	<u>232,994</u>	<u>58,288</u>	<u>58,157</u>	<u>57,987</u>	<u>58,562</u>
Total Life	1,885,332	468,473	470,936	475,110	470,813	1,808,524	451,997	453,699	450,950	451,878
<b><u>HEALTH</u></b>										
UA GA										
Limited-Benefit Plans	24,173	6,808	3,210	6,146	8,009	26,377	7,005	3,893	7,128	8,351
Medicare	<u>274,125</u>	<u>68,003</u>	<u>66,422</u>	<u>70,169</u>	<u>69,531</u>	<u>272,382</u>	<u>68,167</u>	<u>67,330</u>	<u>68,683</u>	<u>68,202</u>
Total	298,298	74,811	69,632	76,315	77,540	298,759	75,172	71,223	75,811	76,553
Direct Response										
Limited-Benefit Plans	313	71	74	79	89	341	79	82	84	96
Medicare	<u>53,585</u>	<u>12,961</u>	<u>13,113</u>	<u>13,194</u>	<u>14,317</u>	<u>57,625</u>	<u>14,203</u>	<u>14,376</u>	<u>14,553</u>	<u>14,493</u>
Total	53,898	13,032	13,187	13,273	14,406	57,966	14,282	14,458	14,637	14,589
LNL										
Limited-Benefit Plans	152,415	37,869	36,826	38,351	39,369	162,607	39,808	39,371	40,812	42,616
Medicare	<u>88,849</u>	<u>20,431</u>	<u>21,211</u>	<u>23,124</u>	<u>24,083</u>	<u>100,928</u>	<u>23,647</u>	<u>24,477</u>	<u>25,849</u>	<u>26,955</u>
Total	241,264	58,300	58,037	61,475	63,452	263,535	63,455	63,848	66,661	69,571
AIL										
Limited-Benefit Plans	78,862	19,509	20,041	19,489	19,823	78,957	19,815	19,819	19,617	19,706
Medicare	<u>573</u>	<u>133</u>	<u>142</u>	<u>155</u>	<u>143</u>	<u>683</u>	<u>162</u>	<u>165</u>	<u>179</u>	<u>177</u>
Total	79,435	19,642	20,183	19,644	19,966	79,640	19,977	19,984	19,796	19,883
FHL										
Limited-Benefit Plans	190,923	49,115	48,128	47,517	46,163	30,119	30,119	0	0	0
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	190,923	49,115	48,128	47,517	46,163	30,119	30,119	0	0	0
Total Health										
Limited-Benefit Plans	446,686	113,372	108,279	111,582	113,453	298,401	96,826	63,165	67,641	70,769
Medicare	<u>417,132</u>	<u>101,528</u>	<u>100,888</u>	<u>106,642</u>	<u>108,074</u>	<u>431,618</u>	<u>106,179</u>	<u>106,348</u>	<u>109,264</u>	<u>109,827</u>
Total Health	863,818	214,900	209,167	218,224	221,527	730,019	203,005	169,513	176,905	180,596
Health - Medicare Part D	300,008	73,229	76,970	73,089	76,720	317,764	83,953	81,636	78,114	74,061
<b><u>ANNUITY</u></b>	532	131	114	157	130	559	119	161	126	153
<b>TOTAL PREMIUM</b>	3,049,690	756,733	757,187	766,580	769,190	2,856,866	739,074	705,009	706,095	706,688