

TORCHMARK CORPORATION
CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited and in thousands except per share data)

	3 Months Ended December 31,		12 Months Ended December 31,	
	2013	2012	2013	2012
Revenues:				
Life premium	\$468,473	\$451,997	\$1,885,332	\$1,808,524
Health premium	282,007	280,429	1,166,410	1,047,379
Other premium	131	119	532	559
Total premium	750,611	732,545	3,052,274	2,856,462
Net investment income	178,284	174,947	709,743	693,644
Realized investment gains (losses)	1,525	26,483	10,668	43,433
Other-than-temporary impairments	0	-5,600	-2,678	-5,600
Portion recognized in other comprehensive income	0	0	0	0
Other income	174	323	1,931	1,577
Total revenue	930,594	928,698	3,771,938	3,589,516
Benefits and expenses:				
Life policyholder benefits	305,936	292,703	1,227,857	1,172,020
Health policyholder benefits	178,716	175,282	817,687	739,541
Other policyholder benefits	10,909	11,124	43,302	44,121
Total policyholder benefits	495,561	479,109	2,088,846	1,955,682
Amortization of deferred acquisition costs	100,743	98,052	403,389	385,167
Commissions and premium taxes	54,936	55,732	221,426	203,986
Insurance G&A	45,818	44,463	180,053	165,405
Parent expense	1,761	4,348	8,995	11,166
Stock compensation expense	6,266	5,058	25,642	21,605
Interest expense	19,080	21,349	80,461	80,512
Total benefits and expenses	724,165	708,111	3,008,812	2,823,523
Income before income taxes	206,429	220,587	763,126	765,993
Income taxes	-63,612	-69,600	-234,654	-236,669
Net income	\$142,817	\$150,987	\$528,472	\$529,324
Basic net income per share	\$1.59	\$1.60	\$5.76	\$5.48
Diluted net income per share	\$1.56	\$1.58	\$5.68	\$5.41