

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>1Q 13</u>	<u>1Q 12</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$677,246	\$649,509	\$27,737	4
American Income Agency	715,053	662,049	53,004	8
LNL Exclusive Agency	292,021	299,161	-7,140	-2
Other Distribution	234,482	237,156	-2,674	-1
Total Life	<u>1,918,802</u>	<u>1,847,875</u>	<u>70,927</u>	<u>4</u>
HEALTH				
Direct Response	54,830	59,627	-4,797	-8
American Income Agency	72,507	73,399	-892	-1
LNL Exclusive Agency	252,648	275,776	-23,128	-8
UA Independent	306,912	307,547	-635	0
Family Heritage	191,062	0	191,062	-
Part D	299,355	308,829	-9,474	-3
Total Health	<u>1,177,314</u>	<u>1,025,178</u>	<u>152,136</u>	<u>15</u>
TOTAL IN FORCE	\$3,096,116	\$2,873,053	\$223,063	8