

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2013</u>	<u>YTD 2012</u>	<u>Fourth Qtr 2012</u>	<u>Third Qtr 2012</u>	<u>Second Qtr 2012</u>	<u>First Qtr 2012</u>
United American General Agency						
Health						
Limited - Benefit Plans	218	838	209	209	211	209
Med Supp	<u>7,957</u>	<u>33,176</u>	<u>10,206</u>	<u>8,521</u>	<u>7,841</u>	<u>6,608</u>
Health Total	8,175	34,014	10,415	8,730	8,052	6,817
Direct Response						
Health						
Limited - Benefit Plans	132	623	138	155	162	168
Med Supp	<u>886</u>	<u>3,714</u>	<u>920</u>	<u>912</u>	<u>927</u>	<u>955</u>
Health Total	1,018	4,337	1,058	1,067	1,089	1,123
Liberty National Captive						
Health						
Limited - Benefit Plans	3,197	13,105	3,144	3,105	3,518	3,338
Med Supp	<u>159</u>	<u>1,127</u>	<u>238</u>	<u>257</u>	<u>300</u>	<u>332</u>
Health Total	3,356	14,232	3,382	3,362	3,818	3,670
American Income						
Health						
Limited - Benefit Plans	2,214	10,364	2,551	2,823	2,508	2,482
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	2,214	10,364	2,551	2,823	2,508	2,482
Family Heritage						
Health						
Limited - Benefit Plans	9,157	5,710	5,710	0	0	0
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	9,157	5,710	5,710	0	0	0
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	14,918	30,640	11,752	6,292	6,399	6,197
Med Supp	<u>9,002</u>	<u>38,017</u>	<u>11,364</u>	<u>9,690</u>	<u>9,068</u>	<u>7,895</u>
Health Total	23,920	68,657	23,116	15,982	15,467	14,092