

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2012</u>	<u>4th Qtr 2012</u>	<u>3rd Qtr 2012</u>	<u>2nd Qtr 2012</u>	<u>1st Qtr 2012</u>	<u>2011</u>	<u>4th Qtr 2011</u>	<u>3rd Qtr 2011</u>	<u>2nd Qtr 2011</u>	<u>1st Qtr 2011</u>
<u>LIFE</u>										
Direct Response	630,111	153,223	157,934	157,672	161,282	593,650	146,150	145,268	150,655	151,577
LNL	281,723	69,171	70,111	70,912	71,529	288,308	70,748	71,891	72,526	73,143
AIL	663,696	171,315	167,497	164,379	160,505	607,914	156,860	154,046	150,893	146,115
Other	<u>232,994</u>	<u>58,288</u>	<u>58,157</u>	<u>57,987</u>	<u>58,562</u>	<u>236,372</u>	<u>58,329</u>	<u>58,722</u>	<u>59,499</u>	<u>59,822</u>
Total Life	1,808,524	451,997	453,699	450,950	451,878	1,726,244	432,087	429,927	433,573	430,657
<u>HEALTH</u>										
UA GA										
Limited-Benefit Plans	26,377	7,005	3,893	7,128	8,351	36,461	8,582	7,865	9,274	10,740
Medicare	<u>272,382</u>	<u>68,167</u>	<u>67,330</u>	<u>68,683</u>	<u>68,202</u>	<u>270,029</u>	<u>67,206</u>	<u>65,090</u>	<u>68,336</u>	<u>69,397</u>
Total	298,759	75,172	71,223	75,811	76,553	306,490	75,788	72,955	77,610	80,137
Direct Response										
Limited-Benefit Plans	341	79	82	84	96	372	89	84	93	106
Medicare	<u>57,625</u>	<u>14,203</u>	<u>14,376</u>	<u>14,553</u>	<u>14,493</u>	<u>56,695</u>	<u>14,096</u>	<u>13,977</u>	<u>14,066</u>	<u>14,556</u>
Total	57,966	14,282	14,458	14,637	14,589	57,067	14,185	14,061	14,159	14,662
LNL										
Limited-Benefit Plans	162,607	39,808	39,371	40,812	42,616	175,133	41,974	42,115	44,543	46,501
Medicare	<u>100,928</u>	<u>23,647</u>	<u>24,477</u>	<u>25,849</u>	<u>26,955</u>	<u>114,974</u>	<u>27,094</u>	<u>27,618</u>	<u>29,285</u>	<u>30,977</u>
Total	263,535	63,455	63,848	66,661	69,571	290,107	69,068	69,733	73,828	77,478
AIL										
Limited-Benefit Plans	78,957	19,815	19,819	19,617	19,706	79,302	19,973	20,453	19,566	19,310
Medicare	<u>683</u>	<u>162</u>	<u>165</u>	<u>179</u>	<u>177</u>	<u>817</u>	<u>203</u>	<u>199</u>	<u>218</u>	<u>197</u>
Total	79,640	19,977	19,984	19,796	19,883	80,119	20,176	20,652	19,784	19,507
FHL										
Limited-Benefit Plans	30,119	30,119	0	0	0	0	0	0	0	0
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	30,119	30,119	0	0	0	0	0	0	0	0
Total Health										
Limited-Benefit Plans	298,401	96,826	63,165	67,641	70,769	291,268	70,618	70,517	73,476	76,657
Medicare	<u>431,618</u>	<u>106,179</u>	<u>106,348</u>	<u>109,264</u>	<u>109,827</u>	<u>442,515</u>	<u>108,599</u>	<u>106,884</u>	<u>111,905</u>	<u>115,127</u>
Total Health	730,019	203,005	169,513	176,905	180,596	733,783	179,217	177,401	185,381	191,784
Health - Medicare Part D	317,764	83,953	81,636	78,114	74,061	196,710	48,469	49,931	48,859	49,451
<u>ANNUITY</u>	559	119	161	126	153	608	170	140	160	138
TOTAL PREMIUM	2,856,866	739,074	705,009	706,095	706,688	2,657,345	659,943	657,399	667,973	672,030