

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>3Q 12</u>	<u>3Q 11</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$658,008	\$627,965	\$30,043	5
American Income Agency	694,640	628,935	65,705	10
LNL Exclusive Agency	296,311	305,626	-9,315	-3
Other Distribution	<u>235,053</u>	<u>239,431</u>	<u>-4,378</u>	<u>-2</u>
Total Life	1,884,012	1,801,957	82,055	5
HEALTH				
Direct Response	60,488	58,576	1,912	3
American Income Agency	73,664	73,128	536	1
LNL Exclusive Agency	264,564	291,082	-26,518	-9
UA Independent	309,609	310,109	-500	0
Part D	<u>344,236</u>	<u>197,358</u>	<u>146,878</u>	<u>74</u>
Total Health	1,052,561	930,253	122,308	13
TOTAL IN FORCE	\$2,936,573	\$2,732,210	\$204,363	7