

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2012</u>	<u>3rd Qtr 2012</u>	<u>2nd Qtr 2012</u>	<u>1st Qtr 2012</u>	<u>2011</u>	<u>4th Qtr 2011</u>	<u>3rd Qtr 2011</u>	<u>2nd Qtr 2011</u>	<u>1st Qtr 2011</u>
<u>LIFE</u>									
Direct Response	476,888	157,934	157,672	161,282	593,650	146,150	145,268	150,655	151,577
LNL	212,552	70,111	70,912	71,529	288,308	70,748	71,891	72,526	73,143
AIL	492,381	167,497	164,379	160,505	607,914	156,860	154,046	150,893	146,115
Other	<u>174,706</u>	<u>58,157</u>	<u>57,987</u>	<u>58,562</u>	<u>236,372</u>	<u>58,329</u>	<u>58,722</u>	<u>59,499</u>	<u>59,822</u>
Total Life	1,356,527	453,699	450,950	451,878	1,726,244	432,087	429,927	433,573	430,657
<u>HEALTH</u>									
UA GA									
Limited-Benefit Plans	19,372	3,893	7,128	8,351	36,461	8,582	7,865	9,274	10,740
Medicare	<u>204,215</u>	<u>67,330</u>	<u>68,683</u>	<u>68,202</u>	<u>270,029</u>	<u>67,206</u>	<u>65,090</u>	<u>68,336</u>	<u>69,397</u>
Total	<u>223,587</u>	<u>71,223</u>	<u>75,811</u>	<u>76,553</u>	<u>306,490</u>	<u>75,788</u>	<u>72,955</u>	<u>77,610</u>	<u>80,137</u>
Direct Response									
Limited-Benefit Plans	262	82	84	96	372	89	84	93	106
Medicare	<u>43,422</u>	<u>14,376</u>	<u>14,553</u>	<u>14,493</u>	<u>56,695</u>	<u>14,096</u>	<u>13,977</u>	<u>14,066</u>	<u>14,556</u>
Total	<u>43,684</u>	<u>14,458</u>	<u>14,637</u>	<u>14,589</u>	<u>57,067</u>	<u>14,185</u>	<u>14,061</u>	<u>14,159</u>	<u>14,662</u>
LNL									
Limited-Benefit Plans	122,799	39,371	40,812	42,616	175,133	41,974	42,115	44,543	46,501
Medicare	<u>77,281</u>	<u>24,477</u>	<u>25,849</u>	<u>26,955</u>	<u>114,974</u>	<u>27,094</u>	<u>27,618</u>	<u>29,285</u>	<u>30,977</u>
Total	<u>200,080</u>	<u>63,848</u>	<u>66,661</u>	<u>69,571</u>	<u>290,107</u>	<u>69,068</u>	<u>69,733</u>	<u>73,828</u>	<u>77,478</u>
AIL									
Limited-Benefit Plans	59,142	19,819	19,617	19,706	79,302	19,973	20,453	19,566	19,310
Medicare	<u>521</u>	<u>165</u>	<u>179</u>	<u>177</u>	<u>817</u>	<u>203</u>	<u>199</u>	<u>218</u>	<u>197</u>
Total	<u>59,663</u>	<u>19,984</u>	<u>19,796</u>	<u>19,883</u>	<u>80,119</u>	<u>20,176</u>	<u>20,652</u>	<u>19,784</u>	<u>19,507</u>
Total Health									
Limited-Benefit Plans	201,575	63,165	67,641	70,769	291,268	70,618	70,517	73,476	76,657
Medicare	<u>325,439</u>	<u>106,348</u>	<u>109,264</u>	<u>109,827</u>	<u>442,515</u>	<u>108,599</u>	<u>106,884</u>	<u>111,905</u>	<u>115,127</u>
Total Health	<u>527,014</u>	<u>169,513</u>	<u>176,905</u>	<u>180,596</u>	<u>733,783</u>	<u>179,217</u>	<u>177,401</u>	<u>185,381</u>	<u>191,784</u>
Health - Medicare Part D	233,811	81,636	78,114	74,061	196,710	48,469	49,931	48,859	49,451
<u>ANNUITY</u>	440	161	126	153	608	170	140	160	138
TOTAL PREMIUM	2,117,792	705,009	706,095	706,688	2,657,345	659,943	657,399	667,973	672,030