

TORCHMARK CORPORATION

Annualized Premium In Force (Unaudited)

(In thousands)

IN FORCE AT END OF PERIOD

	<u>2Q 12</u>	<u>2Q 11</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$659,421	\$629,273	\$30,148	5
American Income Agency	675,112	620,954	54,158	9
LNL Exclusive Agency	298,810	307,716	-8,906	-3
Other Distribution	<u>236,251</u>	<u>241,000</u>	<u>-4,749</u>	<u>-2</u>
Total Life	1,869,594	1,798,943	70,651	4
HEALTH				
Direct Response	60,353	58,472	1,881	3
American Income Agency	73,019	73,984	-965	-1
LNL Exclusive Agency	270,270	297,002	-26,732	-9
UA Independent	307,981	311,184	-3,203	-1
Part D	<u>322,257</u>	<u>192,179</u>	<u>130,078</u>	<u>68</u>
Total Health	1,033,880	932,821	101,059	11
TOTAL IN FORCE	\$2,903,474	\$2,731,764	\$171,710	6