

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2012</u>	<u>2nd Qtr 2012</u>	<u>1st Qtr 2012</u>	<u>2011</u>	<u>4th Qtr 2011</u>	<u>3rd Qtr 2011</u>	<u>2nd Qtr 2011</u>	<u>1st Qtr 2011</u>
<u>LIFE</u>								
Direct Response	318,954	157,672	161,282	593,650	146,150	145,268	150,655	151,577
LNL	142,441	70,912	71,529	288,308	70,748	71,891	72,526	73,143
AIL	324,884	164,379	160,505	607,914	156,860	154,046	150,893	146,115
Other	<u>116,549</u>	<u>57,987</u>	<u>58,562</u>	<u>236,372</u>	<u>58,329</u>	<u>58,722</u>	<u>59,499</u>	<u>59,822</u>
Total Life	902,828	450,950	451,878	1,726,244	432,087	429,927	433,573	430,657
<u>HEALTH</u>								
UA GA								
Limited-Benefit Plans	15,479	7,128	8,351	36,461	8,582	7,865	9,274	10,740
Medicare	<u>136,885</u>	<u>68,683</u>	<u>68,202</u>	<u>270,029</u>	<u>67,206</u>	<u>65,090</u>	<u>68,336</u>	<u>69,397</u>
Total	152,364	75,811	76,553	306,490	75,788	72,955	77,610	80,137
Direct Response								
Limited-Benefit Plans	180	84	96	372	89	84	93	106
Medicare	<u>29,046</u>	<u>14,553</u>	<u>14,493</u>	<u>56,695</u>	<u>14,096</u>	<u>13,977</u>	<u>14,066</u>	<u>14,556</u>
Total	29,226	14,637	14,589	57,067	14,185	14,061	14,159	14,662
LNL								
Limited-Benefit Plans	83,428	40,812	42,616	175,133	41,974	42,115	44,543	46,501
Medicare	<u>52,804</u>	<u>25,849</u>	<u>26,955</u>	<u>114,974</u>	<u>27,094</u>	<u>27,618</u>	<u>29,285</u>	<u>30,977</u>
Total	136,232	66,661	69,571	290,107	69,068	69,733	73,828	77,478
AIL								
Limited-Benefit Plans	39,323	19,617	19,706	79,302	19,973	20,453	19,566	19,310
Medicare	<u>356</u>	<u>179</u>	<u>177</u>	<u>817</u>	<u>203</u>	<u>199</u>	<u>218</u>	<u>197</u>
Total	39,679	19,796	19,883	80,119	20,176	20,652	19,784	19,507
Total Health								
Limited-Benefit Plans	138,410	67,641	70,769	291,268	70,618	70,517	73,476	76,657
Medicare	<u>219,091</u>	<u>109,264</u>	<u>109,827</u>	<u>442,515</u>	<u>108,599</u>	<u>106,884</u>	<u>111,905</u>	<u>115,127</u>
Total Health	357,501	176,905	180,596	733,783	179,217	177,401	185,381	191,784
Health - Medicare Part D	152,175	78,114	74,061	196,710	48,469	49,931	48,859	49,451
<u>ANNUITY</u>	279	126	153	608	170	140	160	138
TOTAL PREMIUM	1,412,783	706,095	706,688	2,657,345	659,943	657,399	667,973	672,030