

TORCHMARK CORPORATION

Annualized Premium In Force (Unaudited)

(In thousands)

IN FORCE AT END OF PERIOD

	<u>1Q 12</u>	<u>1Q 11</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$649,509	\$616,925	\$32,584	5
American Income Agency	662,049	606,870	55,179	9
LNL Exclusive Agency	299,161	308,096	-8,935	-3
Other Distribution	<u>237,156</u>	<u>241,941</u>	<u>-4,785</u>	<u>-2</u>
Total Life	1,847,875	1,773,832	74,043	4
HEALTH				
Direct Response	59,627	57,868	1,759	3
American Income Agency	73,399	73,878	-479	-1
LNL Exclusive Agency	275,776	304,481	-28,705	-9
UA Independent	307,547	313,742	-6,195	-2
Part D	<u>308,829</u>	<u>196,452</u>	<u>112,377</u>	<u>57</u>
Total Health	1,025,178	946,421	78,757	8
TOTAL IN FORCE	\$2,873,053	\$2,720,253	\$152,800	6