

# TORCHMARK CORPORATION

## Premium Information

(In thousands)

	<u>1st Qtr 2012</u>	<u>2011</u>	<u>4th Qtr 2011</u>	<u>3rd Qtr 2011</u>	<u>2nd Qtr 2011</u>	<u>1st Qtr 2011</u>
<b><u>LIFE</u></b>						
Direct Response	161,282	593,650	146,150	145,268	150,655	151,577
LNL	71,529	288,308	70,748	71,891	72,526	73,143
AIL	160,505	607,914	156,860	154,046	150,893	146,115
Other	<u>58,562</u>	<u>236,372</u>	<u>58,329</u>	<u>58,722</u>	<u>59,499</u>	<u>59,822</u>
Total Life	451,878	1,726,244	432,087	429,927	433,573	430,657
<b><u>HEALTH</u></b>						
UA GA						
Limited-Benefit Plans	8,351	36,461	8,582	7,865	9,274	10,740
Medicare	<u>68,202</u>	<u>270,029</u>	<u>67,206</u>	<u>65,090</u>	<u>68,336</u>	<u>69,397</u>
Total	76,553	306,490	75,788	72,955	77,610	80,137
Direct Response						
Limited-Benefit Plans	96	372	89	84	93	106
Medicare	<u>14,493</u>	<u>56,695</u>	<u>14,096</u>	<u>13,977</u>	<u>14,066</u>	<u>14,556</u>
Total	14,589	57,067	14,185	14,061	14,159	14,662
LNL						
Limited-Benefit Plans	42,616	175,133	41,974	42,115	44,543	46,501
Medicare	<u>26,955</u>	<u>114,974</u>	<u>27,094</u>	<u>27,618</u>	<u>29,285</u>	<u>30,977</u>
Total	69,571	290,107	69,068	69,733	73,828	77,478
AIL						
Limited-Benefit Plans	19,706	79,302	19,973	20,453	19,566	19,310
Medicare	<u>177</u>	<u>817</u>	<u>203</u>	<u>199</u>	<u>218</u>	<u>197</u>
Total	19,883	80,119	20,176	20,652	19,784	19,507
Total Health						
Limited-Benefit Plans	70,769	291,268	70,618	70,517	73,476	76,657
Medicare	<u>109,827</u>	<u>442,515</u>	<u>108,599</u>	<u>106,884</u>	<u>111,905</u>	<u>115,127</u>
Total Health	180,596	733,783	179,217	177,401	185,381	191,784
Health - Medicare Part D	74,061	196,710	48,469	49,931	48,859	49,451
<b><u>ANNUITY</u></b>	153	608	170	140	160	138
<b>TOTAL PREMIUM</b>	706,688	2,657,345	659,943	657,399	667,973	672,030