

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2012</u>	<u>YTD 2011</u>	<u>Fourth Qtr 2011</u>	<u>Third Qtr 2011</u>	<u>Second Qtr 2011</u>	<u>First Qtr 2011</u>
United American General Agency						
Health						
Limited - Benefit Plans	209	1,531	206	251	405	669
Med Supp	<u>6,608</u>	<u>28,044</u>	<u>8,269</u>	<u>6,677</u>	<u>6,753</u>	<u>6,345</u>
Health Total	<u>6,817</u>	<u>29,575</u>	<u>8,475</u>	<u>6,928</u>	<u>7,158</u>	<u>7,014</u>
Direct Response						
Health						
Limited - Benefit Plans	168	572	172	170	132	98
Med Supp	<u>955</u>	<u>4,209</u>	<u>923</u>	<u>895</u>	<u>901</u>	<u>1,490</u>
Health Total	<u>1,123</u>	<u>4,781</u>	<u>1,095</u>	<u>1,065</u>	<u>1,033</u>	<u>1,588</u>
Liberty National Captive						
Health						
Limited - Benefit Plans	3,338	10,432	3,253	2,600	2,336	2,243
Med Supp	<u>332</u>	<u>2,144</u>	<u>459</u>	<u>450</u>	<u>551</u>	<u>684</u>
Health Total	<u>3,670</u>	<u>12,576</u>	<u>3,712</u>	<u>3,050</u>	<u>2,887</u>	<u>2,927</u>
American Income						
Health						
Limited - Benefit Plans	2,482	11,652	2,742	3,083	2,960	2,867
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>2,482</u>	<u>11,652</u>	<u>2,742</u>	<u>3,083</u>	<u>2,960</u>	<u>2,867</u>
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	6,197	24,187	6,373	6,104	5,833	5,877
Med Supp	<u>7,895</u>	<u>34,397</u>	<u>9,651</u>	<u>8,022</u>	<u>8,205</u>	<u>8,519</u>
Health Total	<u>14,092</u>	<u>58,584</u>	<u>16,024</u>	<u>14,126</u>	<u>14,038</u>	<u>14,396</u>