

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>4Q 11</u>	<u>4Q 10</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$630,044	\$602,593	\$27,451	5
American Income Agency	642,803	596,583	46,220	8
LNL Exclusive Agency	302,489	310,475	-7,986	-3
Other Distribution	238,369	243,395	-5,026	-2
Total Life	<u>1,813,705</u>	<u>1,753,046</u>	<u>60,659</u>	<u>3</u>
HEALTH				
Direct Response	58,512	57,014	1,498	3
American Income Agency	72,991	74,049	-1,058	-1
LNL Exclusive Agency	284,204	316,839	-32,635	-10
UA Independent	317,699	322,383	-4,684	-1
Part D	282,987	203,340	79,647	39
Total Health	<u>1,016,393</u>	<u>973,625</u>	<u>42,768</u>	<u>4</u>
TOTAL IN FORCE	\$2,830,098	\$2,726,671	\$103,427	4