

**TORCHMARK CORPORATION**

Premium Information

(In thousands)

	<u>2011</u>	<u>4th Qtr 2011</u>	<u>3rd Qtr 2011</u>	<u>2nd Qtr 2011</u>	<u>1st Qtr 2011</u>	<u>2010</u>	<u>4th Qtr 2010</u>	<u>3rd Qtr 2010</u>	<u>2nd Qtr 2010</u>	<u>1st Qtr 2010</u>
<b><u>LIFE</u></b>										
Direct Response	593,650	146,150	145,268	150,655	151,577	566,604	138,347	141,503	143,040	143,714
LNL	288,308	70,748	71,891	72,526	73,143	294,587	73,008	73,228	73,926	74,425
AIL	607,914	156,860	154,046	150,893	146,115	560,649	144,331	141,748	139,772	134,798
Other	<u>236,372</u>	<u>58,329</u>	<u>58,722</u>	<u>59,499</u>	<u>59,822</u>	<u>241,859</u>	<u>59,698</u>	<u>60,565</u>	<u>60,607</u>	<u>60,989</u>
Total Life	1,726,244	432,087	429,927	433,573	430,657	1,663,699	415,384	417,044	417,345	413,926
<b><u>HEALTH</u></b>										
UA GA										
Limited-Benefit Plans	36,461	8,582	7,865	9,274	10,740	47,244	11,113	10,498	11,787	13,846
Medicare	<u>270,029</u>	<u>67,206</u>	<u>65,090</u>	<u>68,336</u>	<u>69,397</u>	<u>267,280</u>	<u>65,545</u>	<u>64,938</u>	<u>68,762</u>	<u>68,035</u>
Total	306,490	75,788	72,955	77,610	80,137	314,524	76,658	75,436	80,549	81,881
Direct Response										
Limited-Benefit Plans	372	89	84	93	106	398	91	95	100	112
Medicare	<u>56,695</u>	<u>14,096</u>	<u>13,977</u>	<u>14,066</u>	<u>14,556</u>	<u>53,930</u>	<u>13,421</u>	<u>13,655</u>	<u>13,787</u>	<u>13,067</u>
Total	57,067	14,185	14,061	14,159	14,662	54,328	13,512	13,750	13,887	13,179
LNL										
Limited-Benefit Plans	175,133	41,974	42,115	44,543	46,501	201,037	47,933	47,961	51,019	54,124
Medicare	<u>114,974</u>	<u>27,094</u>	<u>27,618</u>	<u>29,285</u>	<u>30,977</u>	<u>130,019</u>	<u>30,498</u>	<u>31,771</u>	<u>33,315</u>	<u>34,435</u>
Total	290,107	69,068	69,733	73,828	77,478	331,056	78,431	79,732	84,334	88,559
AIL										
Limited-Benefit Plans	79,302	19,973	20,453	19,566	19,310	78,141	19,514	20,215	19,615	18,797
Medicare	<u>817</u>	<u>203</u>	<u>199</u>	<u>218</u>	<u>197</u>	<u>918</u>	<u>222</u>	<u>224</u>	<u>237</u>	<u>235</u>
Total	80,119	20,176	20,652	19,784	19,507	79,059	19,736	20,439	19,852	19,032
Total Health										
Limited-Benefit Plans	291,268	70,618	70,517	73,476	76,657	326,820	78,651	78,769	82,521	86,879
Medicare	<u>442,515</u>	<u>108,599</u>	<u>106,884</u>	<u>111,905</u>	<u>115,127</u>	<u>452,147</u>	<u>109,686</u>	<u>110,588</u>	<u>116,101</u>	<u>115,772</u>
Total Health	733,783	179,217	177,401	185,381	191,784	778,967	188,337	189,357	198,622	202,651
Health - Medicare Part D	196,710	48,469	49,931	48,859	49,451	208,970	51,243	52,506	52,893	52,328
<b><u>ANNUITY</u></b>	608	170	140	160	138	638	196	152	138	152
<b>TOTAL PREMIUM</b>	2,657,345	659,943	657,399	667,973	672,030	2,652,274	655,160	659,059	668,998	669,057
Discontinued Operations	0	0	0	0	0	73,675	18,479	18,235	18,536	18,425