

TORCHMARK CORPORATION
CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited and in thousands except per share data)

	3 Months Ended December 31,		12 Months Ended December 31,	
	2011	2010	2011	2010
Revenues:				
Life premium	\$432,087	\$415,384	\$1,726,244	\$1,663,699
Health premium	221,285	237,838	929,466	987,421
Other premium	170	196	608	638
Total premium	653,542	653,418	2,656,318	2,651,758
Net investment income	174,786	166,304	693,028	676,364
Realized investment gains (losses)	4,755	30,174	25,924	42,190
Other-than-temporary impairments	0	-3,138	-20	-4,850
Portion recognized in other comprehensive income	0	0	0	0
Other income	471	413	2,151	2,170
Total revenue	833,554	847,171	3,377,401	3,367,632
Benefits and expenses:				
Life policyholder benefits	282,551	273,314	1,118,909	1,082,423
Health policyholder benefits	142,217	152,318	631,820	669,191
Other policyholder benefits	10,913	10,787	42,547	41,430
Total policyholder benefits	435,681	436,419	1,793,276	1,793,044
Amortization of deferred acquisition costs	105,437	100,392	424,781	418,890
Commissions and premium taxes	30,738	30,738	124,134	125,330
Insurance G&A	54,214	40,693	178,989	155,615
Parent expense	1,531	1,681	7,693	8,809
Stock compensation expense	3,922	2,778	14,954	11,848
Interest expense	19,527	18,990	77,908	75,529
Total benefits and expenses	651,050	631,691	2,621,735	2,589,065
Income before income taxes	182,504	215,480	755,666	778,567
Income taxes	-56,147	-66,525	-237,326	-256,274
Discontinued operations, net of tax	0	9,401	0	27,932
Discontinued operations - realized gains (losses), net of tax	0	380	0	1,852
Loss on disposition of discontinued operations, net of tax	0	-3,928	-455	-35,013
Net income	\$126,357	\$154,808	\$517,885	\$517,064
Basic net income per share	\$1.25	\$1.29	\$4.78	\$4.24
Diluted net income per share	\$1.23	\$1.28	\$4.72	\$4.20