

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>3Q 11</u>	<u>3Q 10</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$627,965	\$602,938	\$25,027	4
American Income Agency	628,935	585,373	43,562	7
LNL Exclusive Agency	305,626	312,454	-6,828	-2
Other Distribution	239,431	244,705	-5,274	-2
Total Life	<u>1,801,957</u>	<u>1,745,470</u>	<u>56,487</u>	<u>3</u>
HEALTH				
Direct Response	58,576	57,071	1,505	3
American Income Agency	73,128	73,668	-540	-1
LNL Exclusive Agency	291,082	328,239	-37,157	-11
UA Independent	310,109	319,822	-9,713	-3
Part D	197,358	208,051	-10,693	-5
Total Health	<u>930,253</u>	<u>986,851</u>	<u>-56,598</u>	<u>-6</u>
TOTAL IN FORCE	\$2,732,210	\$2,732,321	-\$111	0