

Torchmark Health First Year Collected Premium Detail

	<u>YTD 2011</u>	<u>Third Qtr 2011</u>	<u>Second Qtr 2011</u>	<u>First Qtr 2011</u>	<u>YTD 2010</u>	<u>Fourth Qtr 2010</u>	<u>Third Qtr 2010</u>	<u>Second Qtr 2010</u>	<u>First Qtr 2010</u>
United American General Agency									
Health									
Limited - Benefit Plans	1,325	251	405	669	5,638	942	1,293	1,532	1,871
Med Supp	<u>19,775</u>	<u>6,677</u>	<u>6,753</u>	<u>6,345</u>	<u>29,999</u>	<u>8,817</u>	<u>8,083</u>	<u>7,910</u>	<u>5,189</u>
Health Total	21,100	6,928	7,158	7,014	35,637	9,759	9,376	9,442	7,060
Direct Response									
Health									
Limited - Benefit Plans	400	170	132	98	488	103	127	142	116
Med Supp	<u>3,286</u>	<u>895</u>	<u>901</u>	<u>1,490</u>	<u>9,162</u>	<u>2,511</u>	<u>2,550</u>	<u>2,600</u>	<u>1,501</u>
Health Total	3,686	1,065	1,033	1,588	9,650	2,614	2,677	2,742	1,617
Liberty National Captive									
Health									
Limited - Benefit Plans	7,179	2,600	2,336	2,243	12,435	2,418	2,809	3,290	3,918
Med Supp	<u>1,685</u>	<u>450</u>	<u>551</u>	<u>684</u>	<u>3,324</u>	<u>568</u>	<u>865</u>	<u>897</u>	<u>994</u>
Health Total	8,864	3,050	2,887	2,927	15,759	2,986	3,674	4,187	4,912
American Income									
Health									
Limited - Benefit Plans	8,910	3,083	2,960	2,867	13,965	3,208	4,013	3,444	3,300
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	8,910	3,083	2,960	2,867	13,965	3,208	4,013	3,444	3,300
Total Health First Year Collected Premium									
Health									
Limited - Benefit Plans	17,814	6,104	5,833	5,877	32,526	6,671	8,242	8,408	9,205
Med Supp	<u>24,746</u>	<u>8,022</u>	<u>8,205</u>	<u>8,519</u>	<u>42,485</u>	<u>11,896</u>	<u>11,498</u>	<u>11,407</u>	<u>7,684</u>
Health Total	42,560	14,126	14,038	14,396	75,011	18,567	19,740	19,815	16,889