

Torchmark Health First Year Collected Premium Detail

	<u>YTD 2011</u>	<u>Second Qtr 2011</u>	<u>First Qtr 2011</u>	<u>YTD 2010</u>	<u>Fourth Qtr 2010</u>	<u>Third Qtr 2010</u>	<u>Second Qtr 2010</u>	<u>First Qtr 2010</u>
United American General Agency								
Health								
Limited - Benefit Plans	1,074	405	669	5,638	942	1,293	1,532	1,871
Med Supp	<u>13,098</u>	<u>6,753</u>	<u>6,345</u>	<u>29,999</u>	<u>8,817</u>	<u>8,083</u>	<u>7,910</u>	<u>5,189</u>
Health Total	<u>14,172</u>	<u>7,158</u>	<u>7,014</u>	<u>35,637</u>	<u>9,759</u>	<u>9,376</u>	<u>9,442</u>	<u>7,060</u>
Direct Response								
Health								
Limited - Benefit Plans	230	132	98	488	103	127	142	116
Med Supp	<u>2,391</u>	<u>901</u>	<u>1,490</u>	<u>9,162</u>	<u>2,511</u>	<u>2,550</u>	<u>2,600</u>	<u>1,501</u>
Health Total	<u>2,621</u>	<u>1,033</u>	<u>1,588</u>	<u>9,650</u>	<u>2,614</u>	<u>2,677</u>	<u>2,742</u>	<u>1,617</u>
Liberty National Captive								
Health								
Limited - Benefit Plans	4,579	2,336	2,243	12,435	2,418	2,809	3,290	3,918
Med Supp	<u>1,235</u>	<u>551</u>	<u>684</u>	<u>3,324</u>	<u>568</u>	<u>865</u>	<u>897</u>	<u>994</u>
Health Total	<u>5,814</u>	<u>2,887</u>	<u>2,927</u>	<u>15,759</u>	<u>2,986</u>	<u>3,674</u>	<u>4,187</u>	<u>4,912</u>
American Income								
Health								
Limited - Benefit Plans	5,827	2,960	2,867	13,965	3,208	4,013	3,444	3,300
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>5,827</u>	<u>2,960</u>	<u>2,867</u>	<u>13,965</u>	<u>3,208</u>	<u>4,013</u>	<u>3,444</u>	<u>3,300</u>
Total Health First Year Collected Premium								
Health								
Limited - Benefit Plans	11,710	5,833	5,877	32,526	6,671	8,242	8,408	9,205
Med Supp	<u>16,724</u>	<u>8,205</u>	<u>8,519</u>	<u>42,485</u>	<u>11,896</u>	<u>11,498</u>	<u>11,407</u>	<u>7,684</u>
Health Total	<u>28,434</u>	<u>14,038</u>	<u>14,396</u>	<u>75,011</u>	<u>18,567</u>	<u>19,740</u>	<u>19,815</u>	<u>16,889</u>