

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2011</u>	<u>YTD 2010</u>	<u>Fourth Qtr 2010</u>	<u>Third Qtr 2010</u>	<u>Second Qtr 2010</u>	<u>First Qtr 2010</u>
United American General Agency						
Health						
Limited - Benefit Plans	669	5,638	942	1,293	1,532	1,871
Med Supp	6,345	29,999	8,817	8,083	7,910	5,189
Health Total	<u>7,014</u>	<u>35,637</u>	<u>9,759</u>	<u>9,376</u>	<u>9,442</u>	<u>7,060</u>
Direct Response						
Health						
Limited - Benefit Plans	98	488	103	127	142	116
Med Supp	1,490	9,162	2,511	2,550	2,600	1,501
Health Total	<u>1,588</u>	<u>9,650</u>	<u>2,614</u>	<u>2,677</u>	<u>2,742</u>	<u>1,617</u>
Liberty National Captive						
Health						
Limited - Benefit Plans	2,243	12,435	2,418	2,809	3,290	3,918
Med Supp	684	3,324	568	865	897	994
Health Total	<u>2,927</u>	<u>15,759</u>	<u>2,986</u>	<u>3,674</u>	<u>4,187</u>	<u>4,912</u>
American Income						
Health						
Limited - Benefit Plans	2,867	13,965	3,208	4,013	3,444	3,300
Med Supp	0	0	0	0	0	0
Health Total	<u>2,867</u>	<u>13,965</u>	<u>3,208</u>	<u>4,013</u>	<u>3,444</u>	<u>3,300</u>
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	5,877	32,526	6,671	8,242	8,408	9,205
Med Supp	8,519	42,485	11,896	11,498	11,407	7,684
Health Total	<u>14,396</u>	<u>75,011</u>	<u>18,567</u>	<u>19,740</u>	<u>19,815</u>	<u>16,889</u>