

Torchmark Health First Year Collected Premium Detail

	<u>YTD 2010</u>	<u>Fourth Qtr 2010</u>	<u>Third Qtr 2010</u>	<u>Second Qtr 2010</u>	<u>First Qtr 2010</u>	<u>YTD 2009</u>	<u>Fourth Qtr 2009</u>	<u>Third Qtr 2009</u>	<u>Second Qtr 2009</u>	<u>First Qtr 2009</u>
United American General Agency										
Health										
Limited - Benefit Plans	5,638	942	1,293	1,532	1,871	11,459	2,234	2,675	3,035	3,515
Med Supp	29,999	8,817	8,083	7,910	5,189	16,066	5,417	3,652	3,678	3,319
Health Total	<u>35,637</u>	<u>9,759</u>	<u>9,376</u>	<u>9,442</u>	<u>7,060</u>	<u>27,525</u>	<u>7,651</u>	<u>6,327</u>	<u>6,713</u>	<u>6,834</u>
Direct Response										
Health										
Limited - Benefit Plans	488	103	127	142	116	384	120	132	96	36
Med Supp	9,162	2,511	2,550	2,600	1,501	4,251	1,530	906	940	875
Health Total	<u>9,650</u>	<u>2,614</u>	<u>2,677</u>	<u>2,742</u>	<u>1,617</u>	<u>4,635</u>	<u>1,650</u>	<u>1,038</u>	<u>1,036</u>	<u>911</u>
Liberty National Captive										
Health										
Limited - Benefit Plans	12,435	2,418	2,809	3,290	3,918	28,003	4,710	5,734	7,730	9,829
Med Supp	3,324	568	865	897	994	4,973	1,103	1,189	1,268	1,413
Health Total	<u>15,759</u>	<u>2,986</u>	<u>3,674</u>	<u>4,187</u>	<u>4,912</u>	<u>32,976</u>	<u>5,813</u>	<u>6,923</u>	<u>8,998</u>	<u>11,242</u>
American Income										
Health										
Limited - Benefit Plans	13,965	3,208	4,013	3,444	3,300	12,996	3,481	3,538	3,163	2,814
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>13,965</u>	<u>3,208</u>	<u>4,013</u>	<u>3,444</u>	<u>3,300</u>	<u>12,996</u>	<u>3,481</u>	<u>3,538</u>	<u>3,163</u>	<u>2,814</u>
Total Health First Year Collected Premium										
Health										
Limited - Benefit Plans	32,526	6,671	8,242	8,408	9,205	52,842	10,545	12,079	14,024	16,194
Med Supp	42,485	11,896	11,498	11,407	7,684	25,290	8,050	5,747	5,886	5,607
Health Total	<u>75,011</u>	<u>18,567</u>	<u>19,740</u>	<u>19,815</u>	<u>16,889</u>	<u>78,132</u>	<u>18,595</u>	<u>17,826</u>	<u>19,910</u>	<u>21,801</u>