Operating Summary (Unaudited) (In thousands, except per share amounts)

			20		10	40	20
9 Month 9/10	s Ended 9/09		3Q 2010	2Q 2010	1Q 2010	4Q 2009	3Q 2009
		UNDERWRITING INCOME					
\$1,248,315	\$1.190.980	Life: Premium	\$417,044	\$417,345	\$413,926	\$400,873	\$397,390
-485,492	-471,488	Net Policy Obligations	-159,787	-162,715	-162,990	-157,844	-155,576
-422,438	-401,142	Commissions and Acquisition Expenses	-141,828	-140,738	-139,872	-133,967	-135,419
340,385	318,350	Underwriting Margin	115,429	113,892	111,064	109,062	106,395
		Health:					
590,630	636,115	Premium	189,357	198,622	202,651	200,501	200,197
-348,945	-376,399	Net Policy Obligations	-112,120	-117,137	-119,688	-117,547	-118,264
<u>-131,371</u> 110,314	<u>-144,918</u> 114,798	Commissions and Acquisition Expenses Underwriting Margin	-40,623 36,614	<u>-43,254</u> 38,231	<u>-47,494</u> 35,469	<u>-48,495</u> 34,459	-46,205 35,728
15,764	15,363	Health - Part D Underwriting Margin	5,558	5,130	5,076	5,790	5,767
983	2	Annuity Underwriting Margin	259	234	490	310	2
467,446	448,513	Total Underwriting Margin	157,860	157,487	152,099	149,621	147,892
,	,		,				
2,324 -114,922	2,058 -113,587	Other Income Admin. Expenses	778 -38,413	950 -39,435	596 -37,074	856 -36,738	694 -36,450
354,848	336,984	Underwriting Income	120,225	119,002	115,621	113,739	112,136
		EXCESS INVESTMENT INCOME					
509,862	473,424	Net Investment Income	172,271	170,546	167,045	158,852	158,906
-232,383	-212,097	Required Interest on Net Policy Liabilities	-78,863	-77,407	-76,113	-74,861	-72,863
-56,341	-50,725	Interest on Debt	-18,724	-18,746	-18,871	-18,943	-20,277
221,138	210,602	Total Excess Investment Income	74,684	74,393	72,061	65,048	65,766
-7,128	-7,002	Parent Company Expenses	-1,965	-2,601	-2,562	-2,588	-2,430
568,858	540,584	Pre-Tax Operating Income	192,944	190,794	185,120	176,199	175,472
-191,769	-181,942	Income Tax	-64,837	-64,398	-62,534	-59,662	-58,614
\$377,089	\$358,642	Net Operating Income Before Stock Compensation Expense	\$128,107	\$126,396	\$122,586	\$116,537	\$116,858
-5,895	-4,963	Stock Compensation Expense, Net of Tax	-1,804	-2,118	-1,973	-1,446	-1,579
\$371,194	\$353,679	Net Operating Income from Continuing Operations	\$126,303	\$124,278	\$120,613	\$115,091	\$115,279
\$4.50	\$4.26	Per Share	\$1.55	\$1.50	\$1.45	\$1.39	\$1.39
18,531	20,066	Discontinued Operations - UILIC	6,059	6,509	5,963	6,744	7,009
\$389,725	\$373,745	Net Operating Income from All Operations	\$132,362	\$130,787	\$126,576	\$121,835	\$122,288
\$4.72	\$4.50	Per Share	\$1.63	\$1.58	\$1.52	\$1.47	\$1.48
82,500	83,115	Average Diluted Shares Outstanding	81,355	82,603	83,214	83,075	82,844
5=,555		Reconciling items, net of tax:	,	,	,	22,212	,- : :
\$6,697	-\$70,535	Capital Gain (Loss) - Investments	\$5,229	-\$3,251	\$4,719	-\$14,810	-\$20,715
1,472	-7,749	Capital Gain (Loss) - Discontinued Operations - UILIC	1,460	-308	320	-160	-4,767
-31,085	0	Loss on Disposal of Discontinued Operations	-31,085	1 170	0 030	0	0
-4,553 0	-6,626 3,020	Part D Adjustment Tax Settlements	6,565 0	-1,179 0	-9,939 0	6,626 -162	4,364 -139
0	-231	Loss on Company Occupied Property	0	0	0	0	-231
\$362,256	\$291,624	Net Income	\$114,531	\$126,049	\$121,676	\$113,329	\$100,800

Insurance Operations (Unaudited), Excluding Discontinued Operations (In thousands)

		LI	FE			HEA	LTH		1	HEALTH	- PART D		ANN	UITY
	3Q 2010	%	3Q 2009	%	3Q 2010	%	3Q 2009	%	3Q 2010	%	3Q 2009	%	3Q 2010	3Q 2009
LNL Exclusive Agency *														
Premium	\$73,228		\$74,596		\$79,732		\$92,806							
Net Policy Obligations	29,601	40	33,394	45	46,926	59	55,433	60						
Comm. & Acq. Exp.	28,037	38	26,974	36	21,054	26	24,181	26						
Underwriting Margin	15,590	21	14,228	19	11,752	15	13,192	14						
UA Independent														
Premium	6,270		7,001		75,436		77,000							
Net Policy Obligations	2,900	46	3,163	45	47,565	63	46,921	61						
Comm. & Acq. Exp.	3,038 332	48 5	3, <u>528</u> 310	50 4	13,749 14,122	18 19	15,815	21 19						
Underwriting Margin	332	5	310	4	14,122	19	14,264	19						
Direct Response	4.44.500		400 474		40.750		44 404							
Premium	141,503	45	133,171	45	13,750	75	11,434	74						
Net Policy Obligations Comm. & Acg. Exp.	63,957 41,599	45 29	60,230 39,593	45 30	10,264 696	75 5	8,495 1,353	74 12						
Underwriting Margin	35,947	25	33,348	25	2,790	20	1,586	14						
American Income Agency	00,011		00,010	20	2,700	20	1,000	• • •						
Premium	141,748		127,549		20,439		18,957							
Net Policy Obligations	42,884	30	37,955	30	7,365	36	7,415	39						
Comm. & Acq. Exp.	51,448	36	46,245	36	5,124	25	4,856	26						
Underwriting Margin	47,416	33	43,349	34	7,950	39	6,686	35						
Military														
Premium	48,486		49,273											
Net Policy Obligations	19,430	40	19,915	40										
Comm. & Acq. Exp.	15,481	32	16,256	33										
Underwriting Margin	13,575	28	13,102	27										
Part D														
Premium									\$52,506		\$47,610			
Net Policy Obligations									44,316	84	38,897	82		
Net Amortization of DAC									951	2	994	2		
Fees to PBM									1,681	3	1,952	4		
Underwriting Margin									5,558	11	5,767	12		
Other Distribution	5.000		F 000										<b>0.450</b>	<b>#</b> 05
Premium	5,809 1,015	17	5,800 919	16									\$152 -2,675	\$95 -1,524
Net Policy Obligations Comm. & Acg. Exp.	2,225	38	2,823	49									2,568	1,617
Underwriting Margin	2,569	44	2,023	35									2,308	2
Officer writing Margin	2,505		2,000	55									200	_
Totals:														
Premium	\$417,044		\$397,390		\$189,357		\$200,197		\$52,506		\$47,610		\$152	\$95
Net Policy Obligations	159,787	38	155,576	39	112,120	59	118,264	59	44,316	84	38,897	82	-2,675	-1,524
Comm. & Acq. Exp.	141,828	34	135,419	34	40,623	21	46,205	23	2,632	5	2,946	6	2,568	1,617
Underwriting Margin	\$115,429	28	\$106,395	27	\$36,614	19	\$35,728	18	\$5,558	11	\$5,767	12	\$259	\$2
TOTAL LINDEDWINIONA	DOING ALL LI	VIE 0			<b>0457.000</b>		04.47.000							
TOTAL UNDERWRITING MA	RGINS, ALL LII	NES			\$157,860		\$147,892							
Other Income					778		694							
Administrative & Other Expens	ses				-38,413		-36,450							
INSURANCE UNDERWRITIN	IG INCOME				\$120.225		\$112.136							
Insurance Underwriting Incom	e - Discontinue	d ()nerat	ions - UILIC		¢2.450		фE 200							
modification of deriviting moon	5 Discontinue	a Operat	IOIIO OILIO		\$3,156		\$5,208							

<sup>\*</sup> Components of underwriting margin for UA Branch Office Agency are included in LNL Exclusive Agency

Insurance Operations (Unaudited), Excluding Discontinued Operations (In thousands)

	LIFE		HEALTH			HEALTH - PART D			ANNUITY					
	YTD 9/10	%	YTD 9/09	%	YTD 9/10	%	YTD 9/09	%	YTD 9/10	%	YTD 9/09	%	YTD 9/10	YTD 9/09
LNL Exclusive Agency														
Premium	\$221,579		\$224,649		\$252,625		\$298,315							
Net Policy Obligations	96,859	44	100,554	45	148.726	59	176,567	59						
Comm. & Acq. Exp.	81,214	37	78,490	35	67,844	27	76,212	26						
Underwriting Margin	43,506	20	45,605	20	36,055	14	45,536	15					<u> </u>	·
UA Independent														
Premium	19,469		21,714		237,866		247,429							
Net Policy Obligations	8,576	44	9,716	45	147,961	62	152,722	62						
Comm. & Acq. Exp.	9,363	48	10,689	49	45,347	19	50,903	21						
Underwriting Margin	1,530	8	1,309	6	44,558	19	43,804	18						
Direct Response					40.040									
Premium	428,257	4.4	403,774	45	40,816	75	34,771	76						
Net Policy Obligations Comm. & Acg. Exp.	189,017 128,272	44 30	182,475 121,591	30	30,568 3,166	75 8	26,330 3,383	10						
Underwriting Margin	110,968	26	99,708	25	7,082	17	5,058	15						
	110,000	20	00,700	20	7,002		0,000	10						
American Income Agency Premium	416,318		375,448		59,323		55,600							
Net Policy Obligations	128,294	31	115,317	31	21,690	37	20,780	37						
Comm. & Acg. Exp.	150,309	36	134,925	36	15,014	25	14,420	26						
Underwriting Margin	137,715	33	125,206	33	22,619	38	20,400	37						
Military														
Premium	146,078		148,500											
Net Policy Obligations	59,638	41	59,737	40										
Comm. & Acq. Exp.	46,567	32	48,630	33										
Underwriting Margin	39,873	27	40,133	27										
Part D														
Premium									\$157,727	0.4	\$138,954	00		
Net Policy Obligations Net Amortization of DAC									133,231 2,856	84 2	114,980 2,914	83 2		
Fees to PBM									5,876	4	5,697	4		
Underwriting Margin									15,764	10	15,363	11		
Other Distribution									,		,			
Premium	16,614		16,895										\$442	\$412
Net Policy Obligations	3,108	19	3,689	22									-7,590	-3,853
Comm. & Acq. Exp.	6,713	40	6,817	40									7,049	4,263
Underwriting Margin	6,793	41	6,389	38									983	2
T. 4.1.														
Totals:	¢4 040 045		¢4 400 000		<b>\$500.630</b>		<b>CCOC 11</b>		¢457.707		¢420.054		¢440	£440
Premium Net Policy Obligations	\$1,248,315 485,492	39	\$1,190,980 471,488	40	\$590,630 348,945	59	\$636,115 376,399	59	\$157,727 133,231	84	\$138,954 114,980	83	\$442 -7,590	\$412 -3,853
Comm. & Acq. Exp.	422,438	34	401,142	34	131.371	22	144,918	23	8,732	6	8,611	6	7,049	4,263
Underwriting Margin	\$340,385	27	\$318,350	27	\$110,314	19	\$114,798	18	\$15,764	10	\$15,363	11	\$983	\$2
5 5														
TOTAL UNDERWRITING MARC	GINS, ALL LINES	3			\$467,446		\$448,513							
Other Income					2,324		2,058							
Administrative & Other Expense:	s				-114,922		-113,587							
INSURANCE UNDERWRITING	INCOME				\$354,848		\$336,984							
Insurance Underwriting Income -	- Discontinued Or	perations	- UILIC		\$11.065		\$13.331							

<sup>\*</sup> Components of underwriting margin for UA Branch Office Agency are included in LNL Exclusive Agency

Net Sales and First Year Collected Premium (Unaudited), Excluding Discontinued Operations (In thousands)

#### **NET SALES** \*

	YTD	YTD	% Incr	3rd Qtr.	3rd Qtr.	% Incr
	9/10	9/09	(Decr)	2010	2009	(Decr)
<u>LIFE</u>	_				· <u> </u>	
Direct Response	\$106,027	\$101,158	5	\$31,705	\$32,569	-3
American Income Agency	104,711	92,549	13	33,541	32,028	5
LNL Agency:						
LNL Exclusive Agency	26,755	36,081	-26	8,881	11,442	-22
UA Branch Office Agency	7,232	6,934	4	2,517	2,702	-7
Military	4,623	5,011	-8	1,423	1,608	-12
UA Independent	650	551	18	88	209	-58
Other Distribution	2,856	2,959	-3	790	859	-8
Total Life	252,854	245,243	3	78,945	81,417	-3
<u>HEALTH</u>						
Direct Response	4,368	2,930	49	870	921	-6
American Income Agency	10,241	9,761	5	3,151	3,388	-7
LNL Agency:						
LNL Exclusive Agency	4,872	9,478	-49	1,740	3,122	-44
UA Branch Office Agency	5,972	15,010	-60	1,613	3,113	-48
UA Independent	19,220	20,741	-7	5,224	7,291	-28
Total Health	44,673	57,920	-23	12,598	17,835	-29
Part D	24,725	15,546	59	6,685	2,928	128
TOTAL NET SALES	\$322,252	\$318,709	1	\$98,228	\$102,180	-4
Discontinued Operations - UILIC	379	366		107	220	

<sup>\*</sup> Net sales is defined as annualized premium issued, net of cancellations in the first 30 days after issue, except at Direct Response where net sales is annualized premium issued at the time the first full premium is paid after any introductory offer period has expired.

### FIRST YEAR COLLECTED PREMIUM

	YTD	YTD	% Incr	3rd Qtr.	3rd Qtr.	% Incr
	9/10	9/09	(Decr)	2010	2009	(Decr)
<u>LIFE</u>						
Direct Response	\$68,421	\$63,668	7	\$22,020	\$20,930	5
American Income Agency	83,113	69,505	20	27,917	24,217	15
LNL Exclusive Agency **	26,542	26,261	1	8,617	8,647	0
Military	4,568	4,770	-4	1,508	1,576	-4
UA Independent	593	323	84	180	121	49
Other Distribution	2,767	2,556	8	944	934	1
Total Life	186,004	167,083	11	61,186	56,425	8
<u>HEALTH</u>						
Direct Response	7,036	2,985	136	2,677	1,038	158
American Income Agency	10,757	9,515	13	4,013	3,538	13
LNL Exclusive Agency **	12,773	27,163	-53	3,674	6,923	-47
UA Independent	25,878	19,874	30	9,376	6,327	48
Total Health	56,444	59,537	-5	19,740	17,826	11
Part D	36,439	19,774	84	13,207	7,231	83
TOTAL FIRST YEAR						
COLLECTED PREMIUM	\$278,887	\$246,394	13	\$94,133	\$81,482	16
Discontinued Operations - UILIC	271	371		96	127	

<sup>\*\*</sup> UA Branch Office premiums are included in LNL Exclusive Agency

# TORCHMARK CORPORATION CONSOLIDATED BALANCE SHEET (UNAUDITED) (Amounts in thousands)

	At Sept	ember 30,
	2010	2009
Assets		
Investments:		
Fixed maturities available for sale *	\$10,965,135	\$8,473,085
Equity securities available for sale	17,601	16,842
Mortgage loans	14,844	16,234
Real estate	1,518	1,665
Policy loans	370,763	344,864
Other long-term investments	26,235	37,387
Short-term investments	119,694	238,625
Total investments	11,515,790	9,128,702
Total invocationto		0,120,702
Cash	30,264	171,520
Accrued investment income	191,037	166,533
Other receivables	205,210	820,908
Deferred acquisition costs	3,311,266	3,228,087
Value of insurance purchased	44,692	50,063
Property and equipment	51,543	51,240
Goodwill	396,891	396,891
Other assets	323,929	187,279
Discontinued operations assets **	1,645,845	1,648,747
Total assets	\$17,716,467	\$15,849,970
10010000	Ψ17,710,107	Ψ10,010,010
Liabilities and Shareholders' Equity		
Liabilities:		
Future policy benefits	\$9,031,866	\$8,481,634
Unearned and advance premium	79,015	83,288
Policy claims and other benefits payable	218,279	212,695
Other policy liabilities	90,633	89,726
Current and deferred income taxes	1,340,590	968,788
Short-term debt	188,865	233,410
Long-term debt	913,135	919,557
Other liabilities	311,545	241,780
Discontinued operations liabilities **	1,274,845	1,303,833
Total liabilities	13,448,773	12,534,711
Total liabilities	13,440,773	12,004,711
Shareholders' equity:		
Preferred stock	0	0
Common stock	83,875	85,875
Additional paid-in-capital	447,296	449,398
Unrealized investment gains (losses), net of tax	356,836	-297,532
Retained earnings	3,554,063	3,185,308
Treasury stock, at cost	-174,376	-107,790
Total shareholders' equity	4,267,694	3,315,259
Total liabilities and shareholders' equity	\$17,716,467	\$15,849,970
Total liabilities and shareholders equity	ψ17,710, <del>4</del> 07	ψ13,0 <del>4</del> 3,370
Diluted Basis:		
Shares outstanding	80,877	83,039
Book value per common share	\$52.77	\$39.92
Book value per common share excluding the revaluation	**	*****
of fixed maturities available for sale to fair value required by		
accounting rule	\$47.92	\$42.82
accounting rule	ψ <del>+</del> 1.32	ψ4∠.0∠
* Amortized cost of fixed maturities from Continuing Operations	\$10,392,871	\$8,875,462
, and all the state of the stat	ψ10,002,011	ψο,οιο, τος

<sup>\*\*</sup> Includes Separate Accounts of \$731,904 and \$788,155 respectively.

Invested Assets (Millions of \$) September 30, 2010

Investment Portfolio at 9/30/10	Amort. Cost	% of Total	Industry *
Fixed maturities	\$10,393	95%	74%
Equities	15	0%	2%
Mortgage loans	15	0%	11%
Investment real estate	2	0%	1%
Policy loans	371	3%	4%
Other long-term investments	26	0%	4%
Short-term investments	120	1%	4%
Total, Continuing Operations	\$10,941	100%	
Discontinued Operations	\$734		

<sup>\*</sup> Data available from the American Council of Life Insurance

Fixed Maturities at 9/30/10 Summary	Amort. Cost	Market Value	Net Unreal. Gain (Loss)	Average Rating	% of Total Amort. Cost
Investment Grade Below Investment Grade	\$9,571 822	\$10,269 696	\$698 -126	A- B+	92% 8%
Total, Continuing Operations	\$10,393	\$10,965	\$572	BBB+	
Discontinued Operations	\$690	\$750	\$60		
By Type  Corporates	7,710	\$8,284	\$574	BBB+	74%
Redeemable preferred stock: U.S. Foreign Municipals	1,235 115 1,132	1,206 110 1,190	-29 -5 58	BBB BBB AA	12% 1% 11%
Government-sponsored enterprises Government & Agencies Residential mortgage-backed securities CDO's Other asset-backed securities	57 36 17 56 37	60 38 18 18 40	3 2 2 -37 3	AAA AAA AAA C+ BBB+	1% 0% 0% 1% 0%
Total, Continuing Operations	\$10,393	\$10,965	\$572	BBB+	

Invested Assets
Excluding Discontinued Operations - UILIC
(Millions of \$)
September 30, 2010

By Sector		Amort. Cost	Market Value	Net Unreal. Gain (Loss)	Average Rating	% of Total Amort. Cost	
				(====)			
Financial -	- Life/Health/PC Insurance	\$1,683	\$1,655	-\$28	BBB+	16%	
Financial -	- Bank	1,522	1,528	6	BBB+	15%	
Financial -	- Financial Guarantor	79	54	-25	BBB-	1%	
Financial -	- Insurance Brokers	47	46	-1	BBB-	0%	
Financial -	- Other	370	371	1	A-	4%	
Utilities		1,548	1,734	186	BBB+	15%	
Energy		1,063	1,175	112	BBB+	10%	
Consumer	r, Non-cyclical	532	599	67	BBB+	5%	
Consumer	r, Cyclical	309	318	9	BBB-	3%	
Communic	cations	464	499	35	BBB+	4%	
Basic Mat	erials	714	792	78	BBB+	7%	
Transporta	ation	261	300	39	BBB+	3%	
Technolog	ay	77	103	27	BBB+	1%	
Other Indu	ustrials	428	466	38	BBB+	4%	
ABS - CD	0	56	18	-37	C+	1%	
MBS		17	18	2	AAA	0%	
Governme	ent	1,224	1,288	64	AA	12%	
Total		\$10,393	\$10,965	\$572	BBB+		
By Sector by	Rating: Amortized Cost	AAA	AA	A	BBB	BIG	Total
Financial -	- Life/Health/PC Insurance		\$7	\$514	\$1,029	\$133	\$1,683
Financial -		71	163	583	437	268	1,522
	- Financial Guarantor	, ,	100	17	107	62	79
	Insurance Brokers			.,	47	02	47
Financial -			103	61	196	10	370
Utilities			49	533	948	17	1,548
Energy			23	232	798	11	1,063
	r, Non-cyclical		34	273	186	39	532
Consumer			40	39	145	85	309
Communic				187	240	38	464
Basic Mat				143	510	61	714
Transporta			7	50	205	0.	261
Technolog			•	37	26	14	77
Other Indu				137	264	28	428
ABS - CD					20.	56	56
MBS	-	17					17
Governme	ent	331	728	166			1,224
Total	\$	\$418	\$1,153	\$2,970	\$5,030	\$822	\$10,393
	% of Total	4%	11%	29%	48%	8%	100%

Invested Assets
Excluding Discontinued Operations - UILIC
(Millions of \$)
September 30, 2010

Below Investment Grade Bonds by Sector	9/30/10	6/30/10	Increase / (Decrease)
Financial - Life/Health/PC Insurance	\$133	\$133	\$0
Financial - Bank	268	278	-10
Financial - Financial Guarantor	62	62	0
Financial - Mortgage Insurer	0	2	-2
Financial - Insurance Brokers	0	0	0
Financial - Other	10	10	0
Utilities	17	17	0
Energy	11	0	11
Consumer, Non-cyclical	39	43	-4
Consumer, Cyclical	85	86	0
Communications	38	38	0
Basic Materials	61	67	-6
Transportation	0	0	0
Technology	14	14	0
Other Industrials	28	28	0
ABS - CDO	56	55	1
MBS	0	0	0
Government	0	0	0
Total	\$822	\$832	-\$10

# Below Investment Grade Bonds By SVO Class (Statutory)

	9/30/10	6/30/10	Increase / (Decrease)
Asset Class 3	\$403	\$472	-\$69
Asset Class 4	232	232	0
Asset Class 5	41	41	0
Asset Class 6 (at market value)	54	53	1
	\$730	\$798	-\$68

# **Fixed Maturity Acquisitions:**

	3Q'10	3Q'09
Amount	\$447	\$929
Yield	5.6%	6.4%
Ratings	A-	Α
Average Life To:		
First Call	23.0	12.8
Maturity	25.4	19.2