

# TORCHMARK CORPORATION

LNL Exclusive Agency Insurance Operations (Unaudited)  
(In thousands)

	LIFE				HEALTH			
	1Q 2010	%	1Q 2009	%	1Q 2010	%	1Q 2009	%
<b>LNL Exclusive Agency</b>								
Net Issued Business	8,619		12,095		1,515		2,976	
First Year Collected Premium	8,933		8,148		2,925		2,619	
Premium	71,179		71,058		32,818		33,424	
Net Policy Obligations	32,107	45	31,317	44	19,298	59	19,941	60
Comm. & Acq. Exp.	<u>25,857</u>	36	<u>23,822</u>	34	<u>5,435</u>	17	<u>4,839</u>	14
Underwriting Margin	13,215	19	15,919	22	8,085	25	8,644	26
<b>UA Branch Office</b>								
Net Issued Business	2,089		1,732		2,193		7,009	
First Year Collected Premium	68		500		1,987		8,623	
Premium	3,246		3,863		55,741		72,787	
Net Policy Obligations	1,419	44	1,295	34	32,871	59	42,653	59
Comm. & Acq. Exp.	<u>1,085</u>	33	<u>1,656</u>	43	<u>19,130</u>	34	<u>21,978</u>	30
Underwriting Margin	742	23	912	24	3,740	7	8,156	11
<b>Totals:</b>								
Net Issued Business	10,708		13,827		3,708		9,985	
First Year Collected Premium	9,001		8,648		4,912		11,242	
Premium	74,425		74,921		88,559		106,211	
Net Policy Obligations	33,526	45	32,612	44	52,169	59	62,594	59
Comm. & Acq. Exp.	<u>26,942</u>	36	<u>25,478</u>	34	<u>24,565</u>	28	<u>26,817</u>	25
Underwriting Margin	\$13,957	19	\$16,831	22	\$11,825	13	\$16,800	16

\* LNL Exclusive Agency includes Annuity.