

Torchmark Health First Year Collected Premium Detail

	<u>YTD 2009</u>	<u>Fourth Qtr 2009</u>	<u>Third Qtr 2009</u>	<u>Second Qtr 2009</u>	<u>First Qtr 2009</u>	<u>YTD 2008</u>	<u>Fourth Qtr 2008</u>	<u>Third Qtr 2008</u>	<u>Second Qtr 2008</u>	<u>First Qtr 2008</u>
United American General Agency										
Health										
Limited - Benefit Plans	11,459	2,234	2,675	3,035	3,515	20,360	4,101	4,813	5,508	5,938
Med Supp	16,066	5,417	3,652	3,678	3,319	15,495	4,409	4,046	4,142	2,898
Health Total	<u>27,525</u>	<u>7,651</u>	<u>6,327</u>	<u>6,713</u>	<u>6,834</u>	<u>35,855</u>	<u>8,510</u>	<u>8,859</u>	<u>9,650</u>	<u>8,836</u>
Direct Response										
Health										
Limited - Benefit Plans	384	120	132	96	36	437	83	112	119	123
Med Supp	4,251	1,530	906	940	875	4,102	1,079	966	1,025	1,032
Health Total	<u>4,635</u>	<u>1,650</u>	<u>1,038</u>	<u>1,036</u>	<u>911</u>	<u>4,539</u>	<u>1,162</u>	<u>1,078</u>	<u>1,144</u>	<u>1,155</u>
Liberty National Captive										
Health										
Limited - Benefit Plans	28,003	4,710	5,734	7,730	9,829	77,917	13,164	17,491	21,688	25,574
Med Supp	4,973	1,103	1,189	1,268	1,413	8,010	1,737	1,845	2,135	2,293
Health Total	<u>32,976</u>	<u>5,813</u>	<u>6,923</u>	<u>8,998</u>	<u>11,242</u>	<u>85,927</u>	<u>14,901</u>	<u>19,336</u>	<u>23,823</u>	<u>27,867</u>
American Income										
Health										
Limited - Benefit Plans	12,996	3,481	3,538	3,163	2,814	12,316	3,060	3,443	3,025	2,788
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>12,996</u>	<u>3,481</u>	<u>3,538</u>	<u>3,163</u>	<u>2,814</u>	<u>12,316</u>	<u>3,060</u>	<u>3,443</u>	<u>3,025</u>	<u>2,788</u>
Total Health First Year Collected Premium										
Health										
Limited - Benefit Plans	52,842	10,545	12,079	14,024	16,194	111,030	20,408	25,859	30,340	34,423
Med Supp	<u>25,290</u>	<u>8,050</u>	<u>5,747</u>	<u>5,886</u>	<u>5,607</u>	<u>27,607</u>	<u>7,225</u>	<u>6,857</u>	<u>7,302</u>	<u>6,223</u>
Health Total	<u>78,132</u>	<u>18,595</u>	<u>17,826</u>	<u>19,910</u>	<u>21,801</u>	<u>138,637</u>	<u>27,633</u>	<u>32,716</u>	<u>37,642</u>	<u>40,646</u>