

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2008</u>	<u>4th Qtr 2008</u>	<u>3rd Qtr 2008</u>	<u>2nd Qtr 2008</u>	<u>1st Qtr 2008</u>	<u>2007</u>	<u>4th Qtr 2007</u>	<u>3rd Qtr 2007</u>	<u>2nd Qtr 2007</u>	<u>1st Qtr 2007</u>
<u>LIFE</u>										
UA GA	31,855	7,548	7,829	8,122	8,356	35,828	8,464	8,819	9,080	9,465
UA Branch	16,950	4,021	4,345	4,338	4,246	15,573	4,046	3,997	3,766	3,764
Direct Response	511,165	125,933	127,345	129,252	128,635	484,176	120,210	120,603	120,686	122,677
LNL	287,312	71,293	71,976	71,991	72,052	293,936	72,330	72,944	74,455	74,207
AIL	473,784	118,911	120,607	118,783	115,483	440,164	113,651	111,108	108,959	106,446
Military	201,235	49,871	50,247	50,466	50,651	203,293	50,636	50,784	50,950	50,923
UI Agency	72,585	18,107	18,298	18,194	17,986	74,601	18,577	18,625	18,956	18,443
Other	<u>21,918</u>	<u>5,566</u>	<u>5,467</u>	<u>5,346</u>	<u>5,539</u>	<u>22,393</u>	<u>5,572</u>	<u>5,840</u>	<u>5,438</u>	<u>5,543</u>
Total Life	1,616,804	401,250	406,114	406,492	402,948	1,569,964	393,486	392,720	392,290	391,468
<u>HEALTH</u>										
UA GA										
Limited-Benefit Plans	78,973	17,679	18,840	20,176	22,278	92,042	21,802	22,425	23,459	24,356
Medicare	<u>277,880</u>	<u>67,585</u>	<u>67,153</u>	<u>70,424</u>	<u>72,718</u>	<u>296,368</u>	<u>71,658</u>	<u>70,509</u>	<u>74,789</u>	<u>79,412</u>
Total	<u>356,853</u>	<u>85,264</u>	<u>85,993</u>	<u>90,600</u>	<u>94,996</u>	<u>388,410</u>	<u>93,460</u>	<u>92,934</u>	<u>98,248</u>	<u>103,768</u>
UA Branch										
Limited-Benefit Plans	176,368	37,925	41,425	46,692	50,326	203,577	51,645	52,310	51,373	48,249
Medicare	<u>164,148</u>	<u>39,170</u>	<u>39,533</u>	<u>41,625</u>	<u>43,820</u>	<u>183,377</u>	<u>44,310</u>	<u>44,320</u>	<u>46,092</u>	<u>48,655</u>
Total	<u>340,516</u>	<u>77,095</u>	<u>80,958</u>	<u>88,317</u>	<u>94,146</u>	<u>386,954</u>	<u>95,955</u>	<u>96,630</u>	<u>97,465</u>	<u>96,904</u>
Direct Response										
Limited-Benefit Plans	478	109	116	122	131	527	122	128	129	148
Medicare	<u>44,645</u>	<u>10,980</u>	<u>11,059</u>	<u>11,090</u>	<u>11,516</u>	<u>41,811</u>	<u>10,362</u>	<u>10,366</u>	<u>10,266</u>	<u>10,817</u>
Total	<u>45,123</u>	<u>11,089</u>	<u>11,175</u>	<u>11,212</u>	<u>11,647</u>	<u>42,338</u>	<u>10,484</u>	<u>10,494</u>	<u>10,395</u>	<u>10,965</u>
LNL										
Limited-Benefit Plans	135,318	33,454	33,714	33,779	34,371	141,082	34,426	34,815	35,490	36,351
Medicare	<u>71</u>	<u>17</u>	<u>19</u>	<u>16</u>	<u>19</u>	<u>84</u>	<u>19</u>	<u>22</u>	<u>18</u>	<u>25</u>
Total	<u>135,389</u>	<u>33,471</u>	<u>33,733</u>	<u>33,795</u>	<u>34,390</u>	<u>141,166</u>	<u>34,445</u>	<u>34,837</u>	<u>35,508</u>	<u>36,376</u>
AIL										
Limited-Benefit Plans	72,149	17,741	18,677	18,137	17,594	69,268	17,880	17,870	17,010	16,508
Medicare	<u>1,274</u>	<u>294</u>	<u>319</u>	<u>339</u>	<u>322</u>	<u>1,403</u>	<u>325</u>	<u>352</u>	<u>361</u>	<u>365</u>
Total	<u>73,423</u>	<u>18,035</u>	<u>18,996</u>	<u>18,476</u>	<u>17,916</u>	<u>70,671</u>	<u>18,205</u>	<u>18,222</u>	<u>17,371</u>	<u>16,873</u>
Total Health										
Limited-Benefit Plans	463,286	106,908	112,772	118,906	124,700	506,496	125,875	127,548	127,461	125,612
Medicare	<u>488,018</u>	<u>118,046</u>	<u>118,083</u>	<u>123,494</u>	<u>128,395</u>	<u>523,043</u>	<u>126,674</u>	<u>125,569</u>	<u>131,526</u>	<u>139,274</u>
Total Health	<u>951,304</u>	<u>224,954</u>	<u>230,855</u>	<u>242,400</u>	<u>253,095</u>	<u>1,029,539</u>	<u>252,549</u>	<u>253,117</u>	<u>258,987</u>	<u>264,886</u>
Health - Medicare Part D	175,633	42,956	41,537	44,519	46,621	214,589	52,219	52,583	55,099	54,688
<u>ANNUITY</u>										
	14,393	3,041	3,543	3,828	3,981	20,470	5,150	4,901	5,353	5,066
TOTAL PREMIUM	2,758,134	672,201	682,049	697,239	706,645	2,834,562	703,404	703,321	711,729	716,108