

Torchmark Health First Year Collected Premium Detail

	<u>YTD 2008</u>	<u>Fourth Qtr 2008</u>	<u>Third Qtr 2008</u>	<u>Second Qtr 2008</u>	<u>First Qtr 2008</u>	<u>YTD 2007</u>	<u>Fourth Qtr 2007</u>	<u>Third Qtr 2007</u>	<u>Second Qtr 2007</u>	<u>First Qtr 2007</u>
United American General Agency										
Health										
Limited - Benefit Plans	20,360	4,101	4,813	5,508	5,938	27,055	6,303	6,732	7,013	7,007
Med Supp	<u>15,495</u>	<u>4,409</u>	<u>4,046</u>	<u>4,142</u>	<u>2,898</u>	<u>12,992</u>	<u>3,442</u>	<u>2,827</u>	<u>3,314</u>	<u>3,409</u>
Health Total	35,855	8,510	8,859	9,650	8,836	40,047	9,745	9,559	10,327	10,416
United American Branch Office Agency										
Health										
Limited - Benefit Plans	69,572	10,824	15,363	19,768	23,617	115,148	26,974	29,259	30,010	28,905
Med Supp	<u>7,905</u>	<u>1,714</u>	<u>1,817</u>	<u>2,109</u>	<u>2,265</u>	<u>10,238</u>	<u>2,504</u>	<u>2,418</u>	<u>2,550</u>	<u>2,766</u>
Health Total	77,477	12,538	17,180	21,877	25,882	125,386	29,478	31,677	32,560	31,671
Direct Response										
Health										
Limited - Benefit Plans	437	83	112	119	123	470	81	119	129	141
Med Supp	<u>4,102</u>	<u>1,079</u>	<u>966</u>	<u>1,025</u>	<u>1,032</u>	<u>4,499</u>	<u>1,094</u>	<u>1,057</u>	<u>1,119</u>	<u>1,229</u>
Health Total	4,539	1,162	1,078	1,144	1,155	4,969	1,175	1,176	1,248	1,370
Liberty National Captive										
Health										
Limited - Benefit Plans	8,345	2,340	2,128	1,920	1,957	8,180	1,873	1,993	2,120	2,194
Med Supp	<u>105</u>	<u>23</u>	<u>28</u>	<u>26</u>	<u>28</u>	<u>161</u>	<u>28</u>	<u>35</u>	<u>47</u>	<u>51</u>
Health Total	8,450	2,363	2,156	1,946	1,985	8,341	1,901	2,028	2,167	2,245
American Income										
Health										
Limited - Benefit Plans	12,316	3,060	3,443	3,025	2,788	12,347	3,095	3,332	3,095	2,825
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	12,316	3,060	3,443	3,025	2,788	12,347	3,095	3,332	3,095	2,825
Total Health First Year Collected Premium										
Health										
Limited - Benefit Plans	111,030	20,408	25,859	30,340	34,423	163,200	38,326	41,435	42,367	41,072
Med Supp	<u>27,607</u>	<u>7,225</u>	<u>6,857</u>	<u>7,302</u>	<u>6,223</u>	<u>27,890</u>	<u>7,068</u>	<u>6,337</u>	<u>7,030</u>	<u>7,455</u>
Health Total	138,637	27,633	32,716	37,642	40,646	191,090	45,394	47,772	49,397	48,527