Operating Summary (Unaudited) (In thousands, except per share amounts)

9 Months			3Q	2Q	1Q	4Q	3Q
9/08	9/07		2008	2008	2008	2007	2007
		UNDERWRITING INCOME					
		Life:					
\$1,215,554	\$1,176,478	Premium	\$406,114	\$406,492	\$402,948	\$393,486	\$392,720
-504,251	-491,960	Net Policy Obligations	-165,351	-172,032	-166,868	-159,294	-160,452
-391,578	-375,906	Commissions and Acquisition Expenses	-132,753	-130,320	-128,505	-125,766	-126,880
319,725	308,612	Underwriting Margin	108,010	104,140	107,575	108,426	105,388
		Health:					
726,350	776,990	Premium	230,855	242,400	253,095	252,549	253,117
-451,140	-486,192	Net Policy Obligations	-143,027	-151,000	-157,113	-156,901	-157,588
-144,167	-152,663	Commissions and Acquisition Expenses	-45,966	-47,723	-50,478	-49,697	-50,747
131,043	138,135	Underwriting Margin	41,862	43,677	45,504	45,951	44,782
16,783	17,497	Health - Part D Underwriting Margin	6,446	5,438	4,899	6,671	6,417
						. ==.	
2,404	7,756	Annuity Underwriting Margin	305	974	1,125	1,581	2,421
	.=		.=		.== .==		.=
469,955	472,000	Total Underwriting Margin	156,623	154,229	159,103	162,629	159,008
0.007	0.044	011	4 4 5 7	4 000	0.47	4 000	070
3,027	3,244	Other Income	1,157	1,023	847	1,069	978
-116,251	-115,652	Admin. Expenses	-38,289	-38,189	-39,773	-38,900	-40,058
356,731	359,592	Underwriting Income	119,491	117,063	120,177	124,798	119,928
000,701	000,002	Chackwriting moonie	110,401	117,000	120,177	124,700	110,020
		EXCESS INVESTMENT INCOME					
503,565	486,191	Net Investment Income	168,968	167,760	166,837	162,371	163,014
-206,605	-191,288	Required Interest on Net Policy Liabilities	-70,354	-68,947	-67,304	-66,212	-64,882
-46,299	-51,179	Interest on Debt	-15,441	-14,752	-16,106	-16,121	-17,513
+0,200	01,170	interest on Best	10,441	14,702	10,100	10,121	17,010
250,661	243,724	Total Excess Investment Income	83,173	84,061	83,427	80,038	80,619
-5,978	-6,378	Parent Company Expenses	-1,626	-2,693	-1,659	-3,437	-2,024
		, , , , , , , , , , , , , , , , , , ,					
601,414	596,938	Pre-Tax Operating Income	201,038	198,431	201,945	201,399	198,523
,	,	3 1 1	,	,	, , , ,	,,,,,	,-
-201,285	-202,996	Income Tax	-66,973	-65,824	-68,488	-67,959	-67,541
\$400,129	\$393,942	Net Operating Income Before Stock Compensation Expense	\$134,065	\$132,607	\$133,457	\$133,440	\$130,982
-5,399	-4,029	Stock Compensation Expense, Net of Tax	-1,771	-2,006	-1,622	-1,240	-1,241
\$394,730	\$389,913	Net Operating Income	\$132,294	\$130,601	\$131,835	\$132,200	\$129,741
			_				
\$4.38	\$4.04	Per Share	\$1.51	\$1.44	\$1.43	\$1.41	\$1.38
90,204	96,601	Average Diluted Shares Outstanding	87,811	90,698	91,877	93,543	94,061
	_	Reconciling items, net of tax:					
\$181	\$2,587	Gain on Sale of Agency Buildings	\$35	\$134	\$12	\$181	\$789
-80,924	5,609	Capital Gain (Loss) - Investments	-71,394	-5,004	-4,526	-3,832	915
-7,572	-3,260	Part D Adjustment	3,172	-2,118	-8,626	3,260	1,469
10,707	613	Tax Settlements	601	10,106	0	536	-88
-688	-272	Net Proceeds (Cost) from Legal Settlements	-1,557	7	862	0	56
-1,384	0	Loss on Company Occupied Property	0	0	-1,384	0	0
<del></del>				<del></del>			
\$315,050	\$395,190	Net Income	\$63,151	\$133,726	\$118,173	\$132,345	\$132,882

Insurance Operations (Unaudited) (In thousands)

		LII	FE			HEA	LTH		1	HEALTH	- PART D		ANNU	JITY
	3Q 2008	%	3Q 2007	%	3Q 2008	%	3Q 2007	%	3Q 2008	%	3Q 2007	%	3Q 2008	3Q 2007
LNL Exclusive Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	\$71,976 30,812 23,552 17,612	43 33 24	\$72,944 32,721 21,840 18,383	45 30 25	\$33,733 20,909 4,180 8,644	62 12 26	\$34,837 22,182 4,228 8,427	64 12 24						
UA Independent Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	7,829 3,610 3,714 505	46 47 6	8,819 3,962 4,327 530	45 49 6	85,993 54,546 17,370 14,077	63 20 16	92,934 60,061 17,460 15,413	65 19 17						
UA Branch Office Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	4,345 1,827 1,612 906	42 37 21	3,997 1,710 1,504 783	43 38 20	80,958 51,581 18,848 10,529	64 23 13	96,630 60,370 23,786 12,474	62 25 13						
Direct Response Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	127,345 59,764 37,747 29,834	47 30 23	120,603 55,039 36,197 29,367	46 30 24	11,175 8,903 818 1,454	80 7 13	10,494 8,498 670 1,326	81 6 13						
American Income Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	120,607 37,912 42,757 39,938	31 35 33	111,108 36,508 38,951 35,649	33 35 32	18,996 7,088 <u>4,750</u> 7,158	37 25 38	18,222 6,477 4,603 7,142	36 25 39						
Military Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	50,247 19,745 16,716 13,786	39 33 27	50,784 20,832 16,637 13,315	41 33 26										
Part D Premium Net Policy Obligations Net Amortization of DAC Fees to PBM Underwriting Margin									\$41,537 31,464 1,030 2,597 6,446	76 2 6 16	\$52,583 42,329 1,313 2,524 6,417	80 2 5 12		
Other Distribution Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	23,765 11,681 6,655 5,429	49 28 23	24,465 9,680 <u>7,424</u> 7,361	40 30 30									\$3,543 -955 <u>4,193</u> 305	\$4,901 -1,826 <u>4,306</u> 2,421
Totals: Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	\$406,114 165,351 132,753 \$108,010	41 33 27	\$392,720 160,452 126,880 \$105,388	41 32 27	\$230,855 143,027 45,966 \$41,862	62 20 18	\$253,117 157,588 50,747 \$44,782	62 20 18	\$41,537 31,464 3,627 \$6,446	76 9 16	\$52,583 42,329 3,837 \$6,417	80 7 12	\$3,543 -955 4,193 \$305	\$4,901 -1,826 <u>4,306</u> \$2,421
TOTAL UNDERWRITING MA Other Income	RGINS, ALL LI	NES			\$156,623 1,157		\$159,008 978							
Administrative & Other Expensions INSURANCE UNDERWRITIN					-38,289 \$119,491		-40,058 \$119,928							

Insurance Operations (Unaudited) (In thousands)

	LIFE			HEALTH			HEALTH - PART D			ANNUITY				
	YTD 9/08	%	YTD 9/07	%	YTD 9/08	%	YTD 9/07	%	YTD 9/08	%	YTD 9/07	%	YTD 9/08	YTD 9/07
LNL Exclusive Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	\$216,019 98,863 <u>66,118</u> 51,038	46 31 24	\$221,606 104,820 63,333 53,453	47 29 24	\$101,918 63,005 12,668 26,245	62 12 26	\$106,721 68,007 12,813 25,901	64 12 24						
UA Independent Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	24,307 10,936 11,776 1,595	45 48 7	27,364 12,235 13,374 1,755	45 49 6	271,589 172,890 53,961 44,738	64 20 16	294,950 188,566 56,774 49,610	64 19 17						
UA Branch Office Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	12,929 5,480 4,830 2,619	42 37 20	11,527 4,937 4,322 2,268	43 37 20	263,421 167,528 60,918 34,975	64 23 13	290,999 184,453 67,114 39,432	63 23 14						
Direct Response Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	385,232 181,323 114,144 89,765	47 30 23	363,966 167,888 108,159 87,919	46 30 24	34,034 27,121 2,458 4,455	80 7 13	31,854 25,383 2,353 4,118	80 7 13						
American Income Agency Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	354,873 114,308 125,305 115,260	32 35 32	326,513 110,029 114,213 102,271	34 35 31	55,388 20,596 14,162 20,630	37 26 37	52,466 19,783 13,609 19,074	38 26 36						
Military Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	151,364 60,704 49,949 40,711	40 33 27	152,657 62,739 50,496 39,422	41 33 26										
Part D Premium Net Policy Obligations Net Amortization of DAC Fees to PBM Underwriting Margin									\$132,677 103,880 3,311 8,703 16,783	78 2 7 13	\$162,370 130,256 4,059 10,558 17,497	80 2 7 11		
Other Distribution Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	70,830 32,637 19,456 18,737	46 27 26	72,845 29,312 22,009 21,524	40 30 30									\$11,352 -2,513 11,461 2,404	\$15,320 -3,037 10,601 7,756
Totals: Premium Net Policy Obligations Comm. & Acq. Exp. Underwriting Margin	\$1,215,554 504,251 391,578 \$319,725	41 32 26	\$1,176,478 491,960 375,906 \$308,612	42 32 26	\$726,350 451,140 144,167 \$131,043	62 20 18	\$776,990 486,192 152,663 \$138,135	63 20 18	\$132,677 103,880 12,014 \$16,783	78 9 13	\$162,370 130,256 14,617 \$17,497	80 9 11	\$11,352 -2,513 11,461 \$2,404	\$15,320 -3,037 10,601 \$7,756
TOTAL UNDERWRITING MARGOTHER Income Administrative & Other Expense	•	3			\$469,955 3,027 -116,251		\$472,000 3,244 -115,652							
INSURANCE UNDERWRITING					\$356.731		\$359.592							

Net Sales and First Year Collected Premium (Unaudited) (In thousands)

#### **NET SALES** \*\*

	YTD	YTD	% Incr	3rd Qtr.	3rd Qtr.	% Incr
	9/08	9/07	(Decr)	2008	2007	(Decr)
<u>LIFE</u>						
Direct Response	\$91,766	\$85,311	8	\$29,548	\$27,667	7
American Income Agency	80,125	68,080	18	28,123	24,419	15
LNL Exclusive Agency	35,209	26,676	32	13,042	8,870	47
Military	5,598	7,576	-26	1,666	2,201	-24
UA Independent	523	443	18	176	133	32
UA Branch Office Agency	5,146	3,041	69	1,471	1,585	-7
Other Distribution	3,127	4,791	-35	959	1,239	-23
Total Life	221,494	195,918	13	74,985	66,114	13
<u>HEALTH</u>						
Direct Response	3,543	4,179	-15	742	1,005	-26
American Income Agency	8,923	8,356	7	3,029	3,018	0
LNL Exclusive Agency	8,541	7,222	18	3,309	2,595	28
UA Independent	26,891	34,154	-21	7,299	10,787	-32
UA Branch Office Agency	60,751	126,350	-52	14,870	40,086	-63
Total Health	108,649	180,261	-40	29,249	57,491	-49
Part D	12,079	16,184	* -25	1,472	2,275	-35
TOTAL NET SALES	\$342,222	\$392,363	-13	\$105,706	\$125,880	-16

Net sales is defined as annualized premium issued, net of cancellations in the first 30 days after issue, except at Direct Response where net sales is annualized premium issued at the time the first full premium is paid after any introductory offer period has expired.

### FIRST YEAR COLLECTED PREMIUM

	YTD 9/08	YTD 9/07	% Incr (Decr)	3rd Qtr. 2008	3rd Qtr. 2007	% Incr (Decr)
<u>LIFE</u>			(2007)			(233)
Direct Response	\$60,800	\$57,175	6	\$19,820	\$18,746	6
American Income Agency	60,934	54,884	11	21,189	18,467	15
LNL Exclusive Agency	21,809	22,153	-2	7,608	6,958	9
Military	6,163	7,988	-23	1,867	2,537	-26
UA Independent	308	593	-48	101	139	-27
UA Branch Office Agency	2,978	1,443	106	1,012	714	42
Other Distribution	3,368	4,605	-27	995	1,502	-34
Total Life	156,360	148,841	5	52,592	49,063	7
<u>HEALTH</u>						
Direct Response	3,377	3,794	-11	1,078	1,176	-8
American Income Agency	9,256	9,252	0	3,443	3,332	3
LNL Exclusive Agency	6,087	6,440	-5	2,156	2,028	6
UA Independent	27,345	30,302	-10	8,859	9,559	-7
UA Branch Office Agency	64,939	95,908	-32	17,180	31,677	-46
Total Health	111,004	145,696	-24	32,716	47,772	-32
Part D	12,655	47,629	-73	4,259	6,297	-32
TOTAL FIRST YEAR						
COLLECTED PREMIUM	\$280,019	\$342,166	-18	\$89,567	\$103,132	-13

<sup>\*</sup> Corrected in April 2008

# TORCHMARK CORPORATION CONSOLIDATED BALANCE SHEET (UNAUDITED)

(Amounts in thousands)

	At Sep	tember 30,
	2008	2007
<u>Assets</u>		
Investments:		
Fixed maturities available for sale *	\$8,168,032	\$9,130,601
Equity securities available for sale	17,188	30,473
Mortgage loans	17,655	18,877
Real estate	7,432	8,276
Policy loans	354,819	338,844
Other long-term investments	54,543	43,540
Short-term investments	65,805	99,037
Total investments	8,685,474	9,669,648
Cash	16,495	9,070
Accrued investment income	183,043	177,680
Other receivables	90,186	97,321
Deferred acquisition costs	3,296,173	3,049,942
Value of insurance purchased	56,615	63,392
Property and equipment	51,122	43,076
Goodwill	423,519	423,519
Other assets	131,691	141,447
Separate account assets	1,016,048	1,479,040
Total assets	\$13,950,366	\$15,154,135
Liabilities and Shareholders' Equity Liabilities:  Future policy benefits Unearned and advance premium Policy claims and other benefits payable Other policy liabilities Deferred and accrued income taxes Short-term debt Long-term debt Other liabilities Separate account liabilities Total liabilities	\$8,387,642 89,389 235,644 90,404 540,056 345,342 622,624 182,250 1,016,048 11,509,399	\$7,821,375 89,324 252,953 90,342 988,202 204,146 721,603 243,266 1,479,040 11,890,251
Shareholders' equity: Preferred stock Common stock Additional paid-in-capital Unrealized investment gains (losses), net of tax Retained earnings Treasury stock, at cost Total shareholders' equity Total liabilities and shareholders' equity	0 94,875 489,646 -900,865 3,269,586 -512,275 2,440,967 \$13,950,366	0 99,875 503,830 -20,633 3,176,498 -495,686 3,263,884 \$15,154,135
Diluted Basis: Shares outstanding Book value per common share Book value per common share excluding FAS 115	87,319 \$27.95 \$37.99	93,505 \$34.91 \$35.18
* Amortized cost of fixed maturities	\$9,603,716	\$9,174,723

Invested Assets (Millions of \$) September 30, 2008

Investment Portfolio at 9/30/08		Amort. Cost	% of Total		
Fixed maturities Equities Mortgage loans Investment real estate Policy loans		\$9,604 17 18 7 355	95% 0% 0% 0% 4%		
Other long-term investments Short-term investments		55 66	1% 1%		
Total		\$10,121	100%		
Fixed Maturities at 9/30/08 Summary	Amort. Cost	Market Value	Net Unreal. Gain (Loss)	Average Rating	% of Total Amort. Cost
Investment Grade Below Investment Grade	\$8,906 698	\$7,579 589	-\$1,327 -109	A- BB-	93% 7%
Total	\$9,604	\$8,168	-\$1,436	BBB+	
By Type					
Corporates Redeemable preferred stock Municipals Government-sponsored enterprises Government & Agencies Residential mortgage-backed securities Commercial mortgage-backed securities CDO's Other asset-backed securities	\$7,444 1,450 257 216 24 24 17 131 40	\$6,605 1,006 214 211 26 26 17 24	-\$839 -444 -43 -5 2 2 0 -107	BBB+ BBB+ AA AAA AA+ AAA AAA A- A-	78% 15% 3% 2% 0% 0% 0% 1%
Total	\$9,604	\$8,168	-\$1,436	BBB+	- 70

Invested Assets (Millions of \$) September 30, 2008

By Sector	Amort. Cost	Market Value	Net Unreal. Gain (Loss)	Average Rating	% of Total Amort. Cost	
Financial - Life/Health/PC Insurance	\$1,760	\$1,438	-\$322	BBB+	18%	
Financial - Bank	1,614	1,211	-404	Α	17%	
Financial - Financial Guarantor	105	58	-47	Α	1%	
Financial - Mortgage Insurer	75	53	-22	BB	1%	
Financial - Other	442	323	-120	A-	5%	
Utilities	1,050	987	-63	BBB+	11%	
Energy	747	675	-72	BBB	8%	
Industrial	742	701	-41	BBB	8%	
Consumer, Non-cyclical	629	595	-34	BBB+	7%	
Consumer, Cyclical	484	430	-54	BBB	5%	
Communications	601	528	-73	BBB	6%	
Basic Materials	578	534	-44	BBB+	6%	
Government	497	451	-46	AA+	5%	
Technology	67	79	12	BBB+	1%	
Other	213	107	-106	Α	2%	
Total	\$9,604	\$8,168	-\$1,436	BBB+		
By Sector by Rating: Amortized Cost		AA	A	BBB	BIG	Total
	AAA					
Financial - Life/Health/PC Insurance		\$26	\$770	\$914	BIG \$51	\$1,760
Financial - Life/Health/PC Insurance Financial - Bank			\$770 1,041	\$914 263		\$1,760 1,614
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor		\$26	\$770	\$914	\$51	\$1,760 1,614 105
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer	65	\$26	\$770 1,041 78	\$914 263 26	\$51 75	\$1,760 1,614 105 75
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other		\$26 246	\$770 1,041 78	\$914 263 26 188	\$51 75 39	\$1,760 1,614 105 75 442
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities	65	\$26 246	\$770 1,041 78 116 271	\$914 263 26 188 716	\$51 75 39 55	\$1,760 1,614 105 75 442 1,050
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy	65	\$26 246 9 21	\$770 1,041 78 116 271 85	\$914 263 26 188 716 630	\$51 75 39 55 11	\$1,760 1,614 105 75 442 1,050
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial	65	\$26 246 9 21 4	\$770 1,041 78 116 271 85 156	\$914 263 26 188 716 630 539	\$51 75 39 55 11 43	\$1,760 1,614 105 75 442 1,050 747
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical	65 99	\$26 246 9 21 4 5	\$770 1,041 78 116 271 85 156 239	\$914 263 26 188 716 630 539 281	\$51 75 39 55 11 43 103	\$1,760 1,614 105 75 442 1,050 747 742 629
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical	65	\$26 246 9 21 4	\$770 1,041 78 116 271 85 156 239 144	\$914 263 26 188 716 630 539 281 179	\$51 75 39 55 11 43 103 122	\$1,760 1,614 105 75 442 1,050 747 742 629 484
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical Communications	65 99	\$26 246 9 21 4 5	\$770 1,041 78 116 271 85 156 239 144 109	\$914 263 26 188 716 630 539 281 179 347	\$51 75 39 55 11 43 103 122 145	\$1,760 1,614 105 75 442 1,050 747 742 629 484 601
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical Communications Basic Materials	99 25	\$26 246 9 21 4 5 15	\$770 1,041 78 116 271 85 156 239 144 109 120	\$914 263 26 188 716 630 539 281 179	\$51 75 39 55 11 43 103 122	\$1,760 1,614 105 75 442 1,050 747 742 629 484 601 578
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical Communications Basic Materials Government	65 99	\$26 246 9 21 4 5	\$770 1,041 78 116 271 85 156 239 144 109 120 36	\$914 263 26 188 716 630 539 281 179 347 391	\$51  75 39 55 11 43 103 122 145 40	\$1,760 1,614 105 75 442 1,050 747 742 629 484 601 578 497
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical Communications Basic Materials	99 25	\$26 246 9 21 4 5 15	\$770 1,041 78 116 271 85 156 239 144 109 120	\$914 263 26 188 716 630 539 281 179 347	\$51 75 39 55 11 43 103 122 145	\$1,760 1,614 105 75 442 1,050 747 742 629 484 601 578
Financial - Life/Health/PC Insurance Financial - Bank Financial - Financial Guarantor Financial - Mortgage Insurer Financial - Other Utilities Energy Industrial Consumer, Non-cyclical Consumer, Cyclical Communications Basic Materials Government Technology	65 99 25 314	\$26 246 9 21 4 5 15 27 147	\$770 1,041 78 116 271 85 156 239 144 109 120 36 48	\$914 263 26 188 716 630 539 281 179 347 391	\$51  75 39 55 11 43 103 122 145 40	\$1,760 1,614 105 75 442 1,050 747 742 629 484 601 578 497 67

Fixed Maturity Acquisitions (Millions of \$)
September 30, 2008

# **Fixed Maturity Acquisitions:**

	3Q'08	3Q'07
Amount	\$263	\$226
Yield	7.0%	6.8%
Ratings	A-	Α
Average Life To:		
First Call	26.0	21.7
Maturity	27.9	29.7