

Torchmark First Year Collected Premium Detail

	YTD 2007	Fourth Qtr 2007	Third Qtr 2007	Second Qtr 2007	First Qtr 2007	YTD 2006	Fourth Qtr 2006	Third Qtr 2006	Second Qtr 2006	First Qtr 2006
United American General Agency										
Life	695	102	139	206	248	1,565	309	341	392	523
Health										
Limited - Benefit Plans	27,055	6,303	6,732	7,013	7,007	31,817	7,395	7,842	8,327	8,253
Med Supp	12,992	3,442	2,827	3,314	3,409	15,084	4,124	3,669	3,768	3,523
Health Total	40,047	9,745	9,559	10,327	10,416	46,901	11,519	11,511	12,095	11,776
United American Branch Office Agency										
Life	1,954	511	714	391	338	1,072	319	283	236	234
Health										
Limited - Benefit Plans	115,148	26,974	29,259	30,010	28,905	92,791	27,507	25,089	22,207	17,988
Med Supp	10,238	2,504	2,418	2,550	2,766	14,131	3,238	3,280	3,700	3,913
Health Total	125,386	29,478	31,677	32,560	31,671	106,922	30,745	28,369	25,907	21,901
Direct Response										
Life	76,043	18,868	18,746	18,770	19,659	77,385	18,471	19,192	19,330	20,392
Health										
Limited - Benefit Plans	470	81	119	129	141	697	171	174	176	176
Med Supp	4,499	1,094	1,057	1,119	1,229	4,397	1,114	1,086	1,091	1,106
Health Total	4,969	1,175	1,176	1,248	1,370	5,094	1,285	1,260	1,267	1,282
Liberty National Captive										
Life	28,773	6,620	6,958	7,361	7,834	34,342	7,784	8,446	9,055	9,057
Health										
Limited - Benefit Plans	8,180	1,873	1,993	2,120	2,194	9,756	2,304	2,440	2,524	2,488
Med Supp	161	28	35	47	51	248	57	61	68	62
Health Total	8,341	1,901	2,028	2,167	2,245	10,004	2,361	2,501	2,592	2,550
American Income										
Life	73,862	18,978	18,467	18,432	17,985	72,072	18,113	18,146	18,119	17,694
Health										
Limited - Benefit Plans	12,347	3,095	3,332	3,095	2,825	12,716	3,251	3,505	3,140	2,820
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	12,347	3,095	3,332	3,095	2,825	12,716	3,251	3,505	3,140	2,820
Military										
Life	10,347	2,359	2,537	2,669	2,782	14,129	3,037	3,314	3,684	4,094
UI Agency										
Life	2,903	681	702	809	711	5,240	815	1,309	1,613	1,503
Health - Medicare Part D	53,269	5,640	6,297	12,811	28,521	212,382	56,573	63,394	53,275	39,140
Other Distribution										
Life	3,081	698	800	801	782	3,263	815	720	847	881
Total First Year Collected Premium										
Life	197,658	48,817	49,063	49,439	50,339	209,068	49,663	51,751	53,276	54,378
Health										
Limited - Benefit Plans	163,200	38,326	41,435	42,367	41,072	147,777	40,628	39,050	36,374	31,725
Med Supp	27,890	7,068	6,337	7,030	7,455	33,860	8,533	8,096	8,627	8,604
Medicare Part D	53,269	5,640	6,297	12,811	28,521	212,382	56,573	63,394	53,275	39,140
Health Total	244,359	51,034	54,069	62,208	77,048	394,019	105,734	110,540	98,276	79,469
Total Life + Health	<u>442,017</u>	<u>99,851</u>	<u>103,132</u>	<u>111,647</u>	<u>127,387</u>	<u>603,087</u>	<u>155,397</u>	<u>162,291</u>	<u>151,552</u>	<u>133,847</u>