

Torchmark First Year Collected Premium Detail

	<u>YTD 2007</u>	<u>Third Qtr 2007</u>	<u>Second Qtr 2007</u>	<u>First Qtr 2007</u>	<u>YTD 2006</u>	<u>Fourth Qtr 2006</u>	<u>Third Qtr 2006</u>	<u>Second Qtr 2006</u>	<u>First Qtr 2006</u>
United American General Agency									
Life	593	139	206	248	1,565	309	341	392	523
Health									
Limited - Benefit Plans	20,752	6,732	7,013	7,007	31,817	7,395	7,842	8,327	8,253
Med Supp	9,550	2,827	3,314	3,409	15,084	4,124	3,669	3,768	3,523
Health Total	<u>30,302</u>	<u>9,559</u>	<u>10,327</u>	<u>10,416</u>	<u>46,901</u>	<u>11,519</u>	<u>11,511</u>	<u>12,095</u>	<u>11,776</u>
United American Branch Office Agency									
Life	1,443	714	391	338	1,072	319	283	236	234
Health									
Limited - Benefit Plans	88,174	29,259	30,010	28,905	92,791	27,507	25,089	22,207	17,988
Med Supp	7,734	2,418	2,550	2,766	14,131	3,238	3,280	3,700	3,913
Health Total	<u>95,908</u>	<u>31,677</u>	<u>32,560</u>	<u>31,671</u>	<u>106,922</u>	<u>30,745</u>	<u>28,369</u>	<u>25,907</u>	<u>21,901</u>
Direct Response									
Life	57,175	18,746	18,770	19,659	77,385	18,471	19,192	19,330	20,392
Health									
Limited - Benefit Plans	389	119	129	141	697	171	174	176	176
Med Supp	3,405	1,057	1,119	1,229	4,397	1,114	1,086	1,091	1,106
Health Total	<u>3,794</u>	<u>1,176</u>	<u>1,248</u>	<u>1,370</u>	<u>5,094</u>	<u>1,285</u>	<u>1,260</u>	<u>1,267</u>	<u>1,282</u>
Liberty National Captive									
Life	22,153	6,958	7,361	7,834	34,342	7,784	8,446	9,055	9,057
Health									
Limited - Benefit Plans	6,307	1,993	2,120	2,194	9,756	2,304	2,440	2,524	2,488
Med Supp	133	35	47	51	248	57	61	68	62
Health Total	<u>6,440</u>	<u>2,028</u>	<u>2,167</u>	<u>2,245</u>	<u>10,004</u>	<u>2,361</u>	<u>2,501</u>	<u>2,592</u>	<u>2,550</u>
American Income									
Life	54,884	18,467	18,432	17,985	72,072	18,113	18,146	18,119	17,694
Health									
Limited - Benefit Plans	9,252	3,332	3,095	2,825	12,716	3,251	3,505	3,140	2,820
Med Supp	0	0	0	0	0	0	0	0	0
Health Total	<u>9,252</u>	<u>3,332</u>	<u>3,095</u>	<u>2,825</u>	<u>12,716</u>	<u>3,251</u>	<u>3,505</u>	<u>3,140</u>	<u>2,820</u>
Military									
Life	7,988	2,537	2,669	2,782	14,129	3,037	3,314	3,684	4,094
UI Agency									
Life	2,222	702	809	711	5,240	815	1,309	1,613	1,503
Health - Medicare Part D	47,629	6,297	12,811	28,521	212,382	56,573	63,394	53,275	39,140
Other Distribution									
Life	2,383	800	801	782	3,263	815	720	847	881
Total First Year Collected Premium									
Life	148,841	49,063	49,439	50,339	209,068	49,663	51,751	53,276	54,378
Health									
Limited - Benefit Plans	124,874	41,435	42,367	41,072	147,777	40,628	39,050	36,374	31,725
Med Supp	20,822	6,337	7,030	7,455	33,860	8,533	8,096	8,627	8,604
Medicare Part D	47,629	6,297	12,811	28,521	212,382	56,573	63,394	53,275	39,140
Health Total	<u>193,325</u>	<u>54,069</u>	<u>62,208</u>	<u>77,048</u>	<u>394,019</u>	<u>105,734</u>	<u>110,540</u>	<u>98,276</u>	<u>79,469</u>
Total Life + Health	<u><u>342,166</u></u>	<u><u>103,132</u></u>	<u><u>111,647</u></u>	<u><u>127,387</u></u>	<u><u>603,087</u></u>	<u><u>155,397</u></u>	<u><u>162,291</u></u>	<u><u>151,552</u></u>	<u><u>133,847</u></u>