

TORCHMARK CORPORATION
Producing Exclusive Agent Counts

	<u>UA Branch Office</u>			<u>Liberty National</u>			<u>American Income</u>		
	<u>First Year</u>	<u>Renewal Year</u>	<u>Total</u>	<u>First Year</u>	<u>Renewal Year</u>	<u>Total</u>	<u>First Year</u>	<u>Renewal Year</u>	<u>Total</u>
3 04	1,042	598	1,640	NA	NA	NA	1,327	700	2,027
6 04	1,081	599	1,680	NA	NA	NA	1,339	712	2,051
9 04	1,056	645	1,701	NA	NA	NA	1,334	716	2,050
12 04	1,055	622	1,677	750	888	1,638	1,374	716	2,090
3 05	1,132	645	1,777	NA	NA	1,719	1,422	723	2,145
6 05	1,294	621	1,915	NA	NA	1,950	1,393	745	2,138
9 05	1,232	622	1,854	NA	NA	1,835	1,409	743	2,152
12 05	1,517	649	2,166	1,022	759	1,781	1,266	761	2,027
3 06	1,733	658	2,391	961	733	1,694	1,520	737	2,257
6 06	2,068	697	2,765	942	664	1,606	1,569	743	2,312
9 06	2,244	729	2,973	1,091	580	1,671	1,668	780	2,448
12 06	2,221	794	3,015	894	487	1,381	1,584	769	2,353
3 07	2,326	825	3,151	989	447	1,436	1,623	782	2,405
6 07	2,411	841	3,252	1,201	395	1,596	1,639	764	2,403