

**Torchmark First Year Collected Premium Detail**

	<u>YTD 2007</u>	<u>Second Qtr 2007</u>	<u>First Qtr 2007</u>	<u>YTD 2006</u>	<u>Fourth Qtr 2006</u>	<u>Third Qtr 2006</u>	<u>Second Qtr 2006</u>	<u>First Qtr 2006</u>
<b>United American General Agency</b>								
Life	454	206	248	1,565	309	341	392	523
Health								
Limited - Benefit Plans	14,020	7,013	7,007	31,817	7,395	7,842	8,327	8,253
Med Supp	6,723	3,314	3,409	15,084	4,124	3,669	3,768	3,523
Health Total	<u>20,743</u>	<u>10,327</u>	<u>10,416</u>	<u>46,901</u>	<u>11,519</u>	<u>11,511</u>	<u>12,095</u>	<u>11,776</u>
<b>United American Branch Office Agency</b>								
Life	729	391	338	1,072	319	283	236	234
Health								
Limited - Benefit Plans	58,915	30,010	28,905	92,791	27,507	25,089	22,207	17,988
Med Supp	5,316	2,550	2,766	14,131	3,238	3,280	3,700	3,913
Health Total	<u>64,231</u>	<u>32,560</u>	<u>31,671</u>	<u>106,922</u>	<u>30,745</u>	<u>28,369</u>	<u>25,907</u>	<u>21,901</u>
<b>Direct Response</b>								
Life	38,429	18,770	19,659	77,385	18,471	19,192	19,330	20,392
Health								
Limited - Benefit Plans	270	129	141	697	171	174	176	176
Med Supp	2,348	1,119	1,229	4,397	1,114	1,086	1,091	1,106
Health Total	<u>2,618</u>	<u>1,248</u>	<u>1,370</u>	<u>5,094</u>	<u>1,285</u>	<u>1,260</u>	<u>1,267</u>	<u>1,282</u>
<b>Liberty National Captive</b>								
Life	15,195	7,361	7,834	34,342	7,784	8,446	9,055	9,057
Health								
Limited - Benefit Plans	4,314	2,120	2,194	9,756	2,304	2,440	2,524	2,488
Med Supp	98	47	51	248	57	61	68	62
Health Total	<u>4,412</u>	<u>2,167</u>	<u>2,245</u>	<u>10,004</u>	<u>2,361</u>	<u>2,501</u>	<u>2,592</u>	<u>2,550</u>
<b>American Income</b>								
Life	36,417	18,432	17,985	72,072	18,113	18,146	18,119	17,694
Health								
Limited - Benefit Plans	5,920	3,095	2,825	12,716	3,251	3,505	3,140	2,820
Med Supp	0	0	0	0	0	0	0	0
Health Total	<u>5,920</u>	<u>3,095</u>	<u>2,825</u>	<u>12,716</u>	<u>3,251</u>	<u>3,505</u>	<u>3,140</u>	<u>2,820</u>
<b>Military</b>								
Life	5,451	2,669	2,782	14,129	3,037	3,314	3,684	4,094
<b>UI Agency</b>								
Life	1,520	809	711	5,240	815	1,309	1,613	1,503
<b>Health - Medicare Part D</b>	41,332	12,811	28,521	212,382	56,573	63,394	53,275	39,140
<b>Other Distribution</b>								
Life	1,583	801	782	3,263	815	720	847	881
<b>Total First Year Collected Premium</b>								
Life	99,778	49,439	50,339	209,068	49,663	51,751	53,276	54,378
Health								
Limited - Benefit Plans	83,439	42,367	41,072	147,777	40,628	39,050	36,374	31,725
Med Supp	14,485	7,030	7,455	33,860	8,533	8,096	8,627	8,604
Medicare Part D	41,332	12,811	28,521	212,382	56,573	63,394	53,275	39,140
Health Total	<u>139,256</u>	<u>62,208</u>	<u>77,048</u>	<u>394,019</u>	<u>105,734</u>	<u>110,540</u>	<u>98,276</u>	<u>79,469</u>
<b>Total Life + Health</b>	<u><u>239,034</u></u>	<u><u>111,647</u></u>	<u><u>127,387</u></u>	<u><u>603,087</u></u>	<u><u>155,397</u></u>	<u><u>162,291</u></u>	<u><u>151,552</u></u>	<u><u>133,847</u></u>