

Torchmark First Year Collected Premium Detail

	<u>First Qtr 2007</u>	<u>YTD 2006</u>	<u>Fourth Qtr 2006</u>	<u>Third Qtr 2006</u>	<u>Second Qtr 2006</u>	<u>First Qtr 2006</u>
United American General Agency						
Life	248	1,565	309	341	392	523
Health						
Limited - Benefit Plans	7,007	31,817	7,395	7,842	8,327	8,253
Med Supp	3,409	15,084	4,124	3,669	3,768	3,523
Health Total	<u>10,416</u>	<u>46,901</u>	<u>11,519</u>	<u>11,511</u>	<u>12,095</u>	<u>11,776</u>
United American Branch Office Agency						
Life	338	1,072	319	283	236	234
Health						
Limited - Benefit Plans	28,905	92,791	27,507	25,089	22,207	17,988
Med Supp	2,766	14,131	3,238	3,280	3,700	3,913
Health Total	<u>31,671</u>	<u>106,922</u>	<u>30,745</u>	<u>28,369</u>	<u>25,907</u>	<u>21,901</u>
Direct Response						
Life	19,659	77,385	18,471	19,192	19,330	20,392
Health						
Limited - Benefit Plans	141	697	171	174	176	176
Med Supp	1,229	4,397	1,114	1,086	1,091	1,106
Health Total	<u>1,370</u>	<u>5,094</u>	<u>1,285</u>	<u>1,260</u>	<u>1,267</u>	<u>1,282</u>
Liberty National Captive						
Life	7,834	34,342	7,784	8,446	9,055	9,057
Health						
Limited - Benefit Plans	2,194	9,756	2,304	2,440	2,524	2,488
Med Supp	51	248	57	61	68	62
Health Total	<u>2,245</u>	<u>10,004</u>	<u>2,361</u>	<u>2,501</u>	<u>2,592</u>	<u>2,550</u>
American Income						
Life	17,985	72,072	18,113	18,146	18,119	17,694
Health						
Limited - Benefit Plans	2,825	12,716	3,251	3,505	3,140	2,820
Med Supp	0	0	0	0	0	0
Health Total	<u>2,825</u>	<u>12,716</u>	<u>3,251</u>	<u>3,505</u>	<u>3,140</u>	<u>2,820</u>
Military						
Life	2,782	14,129	3,037	3,314	3,684	4,094
UI Agency						
Life	711	5,240	815	1,309	1,613	1,503
Health - Medicare Part D						
	28,521	212,382	56,573	63,394	53,275	39,140
Other Distribution						
Life	782	3,263	815	720	847	881
Total First Year Collected Premium						
Life	50,339	209,068	49,663	51,751	53,276	54,378
Health						
Limited - Benefit Plans	41,072	147,777	40,628	39,050	36,374	31,725
Med Supp	7,455	33,860	8,533	8,096	8,627	8,604
Medicare Part D	28,521	212,382	56,573	63,394	53,275	39,140
Health Total	<u>77,048</u>	<u>394,019</u>	<u>105,734</u>	<u>110,540</u>	<u>98,276</u>	<u>79,469</u>
Total Life + Health	<u><u>127,387</u></u>	<u><u>603,087</u></u>	<u><u>155,397</u></u>	<u><u>162,291</u></u>	<u><u>151,552</u></u>	<u><u>133,847</u></u>