

TORCHMARK CORPORATION
Producing Agent Counts

	<u>UA Branch Office</u>			<u>Liberty National</u>			<u>American Income</u>			<u>First</u>
	<u>First</u> <u>Year</u>	<u>Renewal</u> <u>Year</u>	<u>Total</u>	<u>First</u> <u>Year</u>	<u>Renewal</u> <u>Year</u>	<u>Total</u>	<u>First</u> <u>Year</u>	<u>Renewal</u> <u>Year</u>	<u>Total</u>	<u>Command</u> <u>Total</u>
3 04	1,042	598	1,640	NA	NA	NA	1,327	700	2,027	688
6 04	1,081	599	1,680	NA	NA	NA	1,339	712	2,051	678
9 04	1,056	645	1,701	NA	NA	NA	1,334	716	2,050	676
12 04	1,055	622	1,677	750	888	1,638	1,374	716	2,090	640
3 05	1,132	645	1,777	NA	NA	1,719	1,422	723	2,145	597
6 05	1,294	621	1,915	NA	NA	1,950	1,393	745	2,138	587
9 05	1,232	622	1,854	NA	NA	1,835	1,409	743	2,152	472
12 05	1,517	649	2,166	1,022	759	1,781	1,266	761	2,027	447
3 06	1,733	658	2,391	961	733	1,694	1,520	737	2,257	437
6 06	2,068	697	2,765	942	664	1,606	1,569	743	2,312	386
9 06	2,244	729	2,973	1,091	580	1,671	1,668	780	2,448	350
12 06	2,221	794	3,015	894	487	1,381	1,584	769	2,353	339