

Torchmark First Year Collected Premium Detail

	<u>YTD 2006</u>	<u>Fourth Qtr 2006</u>	<u>Third Qtr 2006</u>	<u>Second Qtr 2006</u>	<u>First Qtr 2006</u>	<u>YTD 2005</u>	<u>Fourth Qtr 2005</u>	<u>Third Qtr 2005</u>	<u>Second Qtr 2005</u>	<u>First Qtr 2005</u>
United American General Agency										
Life	1,256	0	341	392	523	3,755	647	841	1,056	1,211
Health										
Limited - Benefit Plans	24,422	0	7,842	8,327	8,253	34,498	8,413	8,192	8,391	9,502
Med Supp	10,960	0	3,669	3,768	3,523	16,834	3,590	3,708	4,327	5,209
Health Total	<u>35,382</u>	<u>0</u>	<u>11,511</u>	<u>12,095</u>	<u>11,776</u>	<u>51,332</u>	<u>12,003</u>	<u>11,900</u>	<u>12,718</u>	<u>14,711</u>
United American Branch Office Agency										
Life	753	0	283	236	234	1,463	272	335	415	441
Health										
Limited - Benefit Plans	65,284	0	25,089	22,207	17,988	49,887	14,922	12,254	11,269	11,442
Med Supp	10,893	0	3,280	3,700	3,913	17,129	4,052	4,180	4,401	4,496
Health Total	<u>76,177</u>	<u>0</u>	<u>28,369</u>	<u>25,907</u>	<u>21,901</u>	<u>67,016</u>	<u>18,974</u>	<u>16,434</u>	<u>15,670</u>	<u>15,938</u>
Direct Response										
Life	58,914	0	19,192	19,330	20,392	76,746	18,536	18,541	20,084	19,585
Health										
Limited - Benefit Plans	526	0	174	176	176	136	136	0	0	0
Med Supp	3,283	0	1,086	1,091	1,106	5,714	1,236	1,193	1,541	1,744
Health Total	<u>3,809</u>	<u>0</u>	<u>1,260</u>	<u>1,267</u>	<u>1,282</u>	<u>5,850</u>	<u>1,372</u>	<u>1,193</u>	<u>1,541</u>	<u>1,744</u>
Liberty National Captive										
Life	26,558	0	8,446	9,055	9,057	35,993	8,820	8,851	9,035	9,287
Health										
Limited - Benefit Plans	7,452	0	2,440	2,524	2,488	9,547	2,398	2,367	2,383	2,399
Med Supp	191	0	61	68	62	332	74	75	91	92
Health Total	<u>7,643</u>	<u>0</u>	<u>2,501</u>	<u>2,592</u>	<u>2,550</u>	<u>9,879</u>	<u>2,472</u>	<u>2,442</u>	<u>2,474</u>	<u>2,491</u>
American Income										
Life	53,959	0	18,146	18,119	17,694	73,490	17,871	18,240	18,839	18,540
Health										
Limited - Benefit Plans	9,465	0	3,505	3,140	2,820	12,804	3,098	3,471	3,215	3,020
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	<u>9,465</u>	<u>0</u>	<u>3,505</u>	<u>3,140</u>	<u>2,820</u>	<u>12,804</u>	<u>3,098</u>	<u>3,471</u>	<u>3,215</u>	<u>3,020</u>
Military										
Life	11,092	0	3,314	3,684	4,094	21,821	4,529	5,086	5,741	6,465
UI Agency										
Life	4,425	0	1,309	1,613	1,503	5,283	1,642	1,177	1,281	1,183
Health - Medicare Part D										
	155,809	0	63,394	53,275	39,140	0	0	0	0	0
Other Distribution										
Life	2,448	0	720	847	881	3,382	895	923	860	704
Total First Year Collected Premium										
Life	159,405	0	51,751	53,276	54,378	221,933	53,212	53,994	57,311	57,416
Health										
Limited - Benefit Plans	107,149	0	39,050	36,374	31,725	106,872	28,967	26,284	25,258	26,363
Med Supp	25,327	0	8,096	8,627	8,604	40,009	8,952	9,156	10,360	11,541
Medicare Part D	155,809	0	63,394	53,275	39,140	0	0	0	0	0
Health Total	<u>288,285</u>	<u>0</u>	<u>110,540</u>	<u>98,276</u>	<u>79,469</u>	<u>146,881</u>	<u>37,919</u>	<u>35,440</u>	<u>35,618</u>	<u>37,904</u>
Total Life + Health	<u><u>447,690</u></u>	<u><u>0</u></u>	<u><u>162,291</u></u>	<u><u>151,552</u></u>	<u><u>133,847</u></u>	<u><u>368,814</u></u>	<u><u>91,131</u></u>	<u><u>89,434</u></u>	<u><u>92,929</u></u>	<u><u>95,320</u></u>