

Torchmark First Year Collected Premium Detail

	YTD 2006	Fourth Qtr 2006	Third Qtr 2006	Second Qtr 2006	First Qtr 2006	YTD 2005	Fourth Qtr 2005	Third Qtr 2005	Second Qtr 2005	First Qtr 2005
United American General Agency										
Life	915	0	0	392	523	3,755	647	841	1,056	1,211
Health										
Limited - Benefit Plans	16,580	0	0	8,327	8,253	34,498	8,413	8,192	8,391	9,502
Med Supp	7,291	0	0	3,768	3,523	16,834	3,590	3,708	4,327	5,209
Health Total	23,871	0	0	12,095	11,776	51,332	12,003	11,900	12,718	14,711
United American Branch Office Agency										
Life	470	0	0	236	234	1,463	272	335	415	441
Health										
Limited - Benefit Plans	40,195	0	0	22,207	17,988	49,887	14,922	12,254	11,269	11,442
Med Supp	7,613	0	0	3,700	3,913	17,129	4,052	4,180	4,401	4,496
Health Total	47,808	0	0	25,907	21,901	67,016	18,974	16,434	15,670	15,938
Direct Response										
Life	39,722	0	0	19,330	20,392	76,746	18,536	18,541	20,084	19,585
Health										
Limited - Benefit Plans	352	0	0	176	176	136	136	0	0	0
Med Supp	2,197	0	0	1,091	1,106	5,714	1,236	1,193	1,541	1,744
Health Total	2,549	0	0	1,267	1,282	5,850	1,372	1,193	1,541	1,744
Liberty National Captive										
Life	18,112	0	0	9,055	9,057	35,993	8,820	8,851	9,035	9,287
Health										
Limited - Benefit Plans	5,012	0	0	2,524	2,488	9,547	2,398	2,367	2,383	2,399
Med Supp	130	0	0	68	62	332	74	75	91	92
Health Total	5,142	0	0	2,592	2,550	9,879	2,472	2,442	2,474	2,491
American Income										
Life	35,813	0	0	18,119	17,694	73,490	17,871	18,240	18,839	18,540
Health										
Limited - Benefit Plans	5,960	0	0	3,140	2,820	12,804	3,098	3,471	3,215	3,020
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	5,960	0	0	3,140	2,820	12,804	3,098	3,471	3,215	3,020
Military										
Life	7,778	0	0	3,684	4,094	21,821	4,529	5,086	5,741	6,465
UI Agency										
Life	3,116	0	0	1,613	1,503	5,283	1,642	1,177	1,281	1,183
Health - Medicare Part D										
Life	92,415	0	0	53,275	39,140	0	0	0	0	0
Other Distribution										
Life	1,728	0	0	847	881	3,382	895	923	860	704
Total First Year Collected Premium										
Life	107,654	0	0	53,276	54,378	221,933	53,212	53,994	57,311	57,416
Health										
Limited - Benefit Plans	68,099	0	0	36,374	31,725	106,872	28,967	26,284	25,258	26,363
Med Supp	17,231	0	0	8,627	8,604	40,009	8,952	9,156	10,360	11,541
Medicare Part D	92,415	0	0	53,275	39,140	0	0	0	0	0
Health Total	177,745	0	0	98,276	79,469	146,881	37,919	35,440	35,618	37,904
Total Life + Health	285,399	0	0	151,552	133,847	368,814	91,131	89,434	92,929	95,320