

## Torchmark First Year Collected Premium Detail

	<u>First Qtr 2006</u>	<u>YTD 2005</u>	<u>Fourth Qtr 2005</u>	<u>Third Qtr 2005</u>	<u>Second Qtr 2005</u>	<u>First Qtr 2005</u>
<b>United American General Agency</b>						
Life	523	3,755	647	841	1,056	1,211
Health						
Limited - Benefit Plans	8,253	34,498	8,413	8,192	8,391	9,502
Med Supp	3,523	16,834	3,590	3,708	4,327	5,209
Health Total	<u>11,776</u>	<u>51,332</u>	<u>12,003</u>	<u>11,900</u>	<u>12,718</u>	<u>14,711</u>
<b>United American Branch Office Agency</b>						
Life	234	1,463	272	335	415	441
Health						
Limited - Benefit Plans	17,988	49,887	14,922	12,254	11,269	11,442
Med Supp	3,913	17,129	4,052	4,180	4,401	4,496
Health Total	<u>21,901</u>	<u>67,016</u>	<u>18,974</u>	<u>16,434</u>	<u>15,670</u>	<u>15,938</u>
<b>Direct Response</b>						
Life	20,392	76,746	18,536	18,541	20,084	19,585
Health						
Limited - Benefit Plans	176	136	136	0	0	0
Med Supp	1,106	5,714	1,236	1,193	1,541	1,744
Health Total	<u>1,282</u>	<u>5,850</u>	<u>1,372</u>	<u>1,193</u>	<u>1,541</u>	<u>1,744</u>
<b>Liberty National Captive</b>						
Life	9,057	35,993	8,820	8,851	9,035	9,287
Health						
Limited - Benefit Plans	2,488	9,547	2,398	2,367	2,383	2,399
Med Supp	62	332	74	75	91	92
Health Total	<u>2,550</u>	<u>9,879</u>	<u>2,472</u>	<u>2,442</u>	<u>2,474</u>	<u>2,491</u>
<b>American Income</b>						
Life	17,694	73,490	17,871	18,240	18,839	18,540
Health						
Limited - Benefit Plans	2,820	12,804	3,098	3,471	3,215	3,020
Med Supp	0	0	0	0	0	0
Health Total	<u>2,820</u>	<u>12,804</u>	<u>3,098</u>	<u>3,471</u>	<u>3,215</u>	<u>3,020</u>
<b>Military</b>						
Life	4,094	21,821	4,529	5,086	5,741	6,465
<b>UI Agency</b>						
Life	1,503	5,283	1,642	1,177	1,281	1,183
<b>Health - Medicare Part D</b>						
	39,140	0	0	0	0	0
<b>Other Distribution</b>						
Life	881	3,382	895	923	860	704
<b>Total First Year Collected Premium</b>						
Life	54,378	221,933	53,212	53,994	57,311	57,416
Health						
Limited - Benefit Plans	31,725	106,872	28,967	26,284	25,258	26,363
Med Supp	8,604	40,009	8,952	9,156	10,360	11,541
Medicare Part D	39,140	0	0	0	0	0
Health Total	<u>79,469</u>	<u>146,881</u>	<u>37,919</u>	<u>35,440</u>	<u>35,618</u>	<u>37,904</u>
<b>Total Life + Health</b>	<u>133,847</u>	<u>368,814</u>	<u>91,131</u>	<u>89,434</u>	<u>92,929</u>	<u>95,320</u>