

Torchmark First Year Collected Premium Detail

	YTD 2005	Fourth Qtr 2005	Third Qtr 2005	Second Qtr 2005	First Qtr 2005	YTD 2004	Fourth Qtr 2004	Third Qtr 2004	Second Qtr 2004	First Qtr 2004
United American General Agency										
Life	3,755	647	841	1,056	1,211	7,647	1,398	1,676	2,054	2,519
Health										
Limited - Benefit Plans	34,498	8,413	8,192	8,391	9,502	44,168	10,256	11,291	11,637	10,984
Med Supp	16,834	3,590	3,708	4,327	5,209	24,748	5,843	6,190	6,375	6,340
Health Total	51,332	12,003	11,900	12,718	14,711	68,916	16,099	17,481	18,012	17,324
United American Branch Office Agency										
Life	1,463	272	335	415	441	1,897	454	472	485	486
Health										
Limited - Benefit Plans	49,887	14,922	12,254	11,269	11,442	43,330	11,291	11,577	10,996	9,466
Med Supp	17,129	4,052	4,180	4,401	4,496	21,309	4,923	5,084	5,522	5,780
Health Total	67,016	18,974	16,434	15,670	15,938	64,639	16,214	16,661	16,518	15,246
Direct Response										
Life	76,746	18,536	18,541	20,084	19,585	74,220	18,064	18,534	19,304	18,318
Health										
Limited - Benefit Plans	136	136	0	0	0	0	0	0	0	0
Med Supp	5,714	1,236	1,193	1,541	1,744	8,862	1,552	2,002	2,370	2,938
Health Total	5,850	1,372	1,193	1,541	1,744	8,862	1,552	2,002	2,370	2,938
Liberty National Captive										
Life	35,993	8,820	8,851	9,035	9,287	39,724	9,282	9,796	10,376	10,270
Health										
Limited - Benefit Plans	9,547	2,398	2,367	2,383	2,399	9,365	2,319	2,357	2,455	2,234
Med Supp	332	74	75	91	92	419	93	100	115	111
Health Total	9,879	2,472	2,442	2,474	2,491	9,784	2,412	2,457	2,570	2,345
American Income										
Life	73,490	17,871	18,240	18,839	18,540	76,777	18,789	19,074	19,697	19,217
Health										
Limited - Benefit Plans	12,804	3,098	3,471	3,215	3,020	12,781	3,320	3,454	3,164	2,843
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	12,804	3,098	3,471	3,215	3,020	12,781	3,320	3,454	3,164	2,843
Military										
Life	21,821	4,529	5,086	5,741	6,465	27,426	6,874	7,042	6,938	6,572
UI Agency										
Life	5,283	1,642	1,177	1,281	1,183	5,203	1,273	1,314	1,366	1,250
Other Distribution										
Life	3,382	895	923	860	704	2,727	677	723	691	636
Total First Year Collected Premium										
Life	221,933	53,212	53,994	57,311	57,416	235,621	56,811	58,631	60,911	59,268
Health										
Limited - Benefit Plans	106,872	28,967	26,284	25,258	26,363	109,644	27,186	28,679	28,252	25,527
Med Supp	40,009	8,952	9,156	10,360	11,541	55,338	12,411	13,376	14,382	15,169
Health Total	146,881	37,919	35,440	35,618	37,904	164,982	39,597	42,055	42,634	40,696
Total Life + Health	<u>368,814</u>	<u>91,131</u>	<u>89,434</u>	<u>92,929</u>	<u>95,320</u>	<u>400,603</u>	<u>96,408</u>	<u>100,686</u>	<u>103,545</u>	<u>99,964</u>